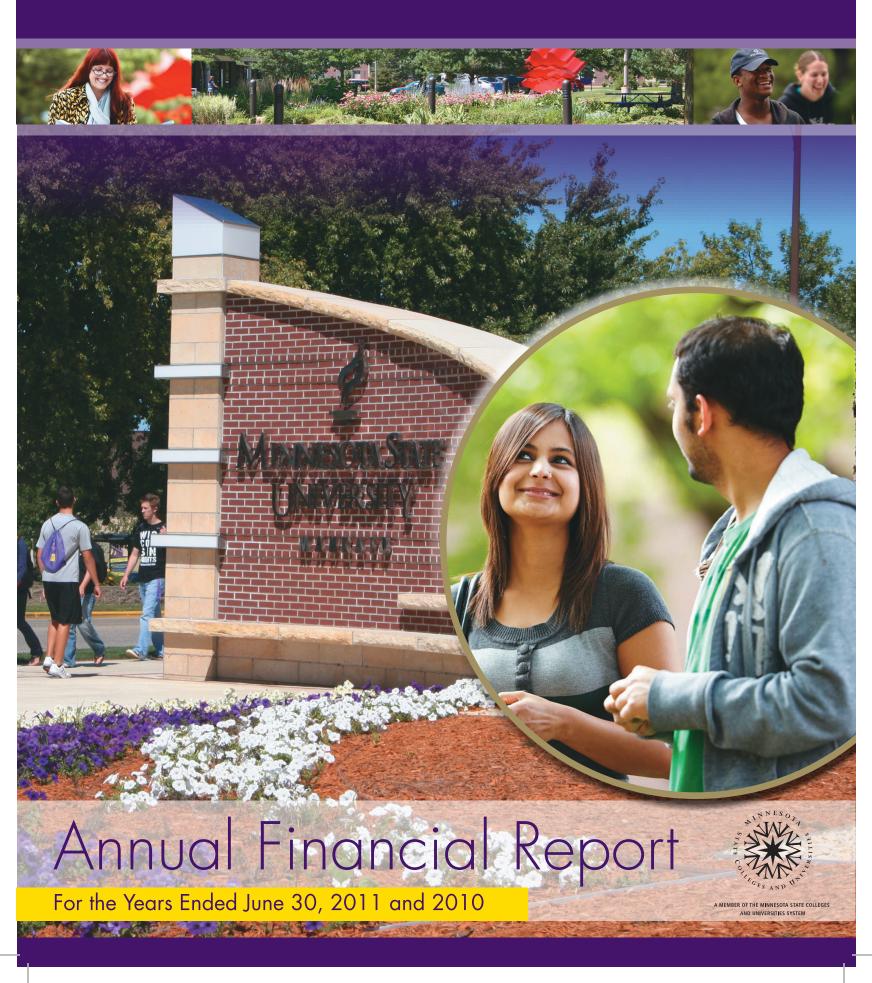
Minnesota State University Mankato



MINNESOTA STATE UNIVERSITY, MANKATO

A MEMBER OF THE MINNESOTA STATE COLLEGES AND UNIVERSITIES SYSTEM

ANNUAL FINANCIAL REPORT

FOR THE YEARS ENDED JUNE 30, 2011 and 2010

Prepared by:

Minnesota State University, Mankato 236 Wigley Administration Center Mankato, Minnesota 56001

Upon request, this publication is available in alternate formats by calling one of the following: General number (651) 201-1800 Toll free: 1-888-667-2848 For TTY communication, contact Minnesota Relay Service at 7-1-1 or 1-800-627-3529.

MINNESOTA STATE UNIVERSITY, MANKATO

ANNUAL FINANCIAL REPORT FOR THE YEARS ENDED JUNE 30, 2011 and 2010

TABLE OF CONTENTS

INTRODUCTION

| I | Page |
|----------------------|------|
| Transmittal Letter | 5 |
| Organizational Chart | .11 |

FINANCIAL SECTION

| Independent Auditor's Report | |
|---|----|
| Management's Discussion and Analysis | 16 |
| Basic Financial Statements | |
| Statements of Net Assets | |
| Minnesota State University, Mankato Foundation – Statements of Financial Position | 25 |
| Statements of Revenues, Expenses, and Changes in Net Assets | 26 |
| Minnesota State University, Mankato Foundation – Statements of Activities | 27 |
| Statements of Cash Flows | 28 |
| Notes to the Financial Statements | |

REQUIRED SUPPLEMENTARY INFORMATION SECTION

SUPPLEMENTARY SECTION

| Report on Internal Control Over Financial Reporting and on Compliance and |
|---|
| Other Matters Based on an Audit of Financial Statements Performed |
| in Accordance with Government Auditing Standards 58 |

This page intentionally left blank

INTRODUCTION

This page intentionally left blank



October 28, 2011

Minnesota State Colleges and Universities Board of Trustees Steven J. Rosenstone, Chancellor Minnesota State Colleges and Universities 350 Wells Fargo Place 30 East 7th Street St. Paul, MN 55101

Dear Members of the Board and Chancellor Rosenstone:

I am pleased to submit to you the audited annual financial statements for Minnesota State University, Mankato for the fiscal year ending June 30, 2011. This report includes the financial statements and disclosures necessary to accurately present the financial condition and results of operation for the year. The financial statements are presented in accordance with generally accepted accounting principles, as prescribed by the Governmental Accounting Standards Board.

Minnesota State University, Mankato is one of 32 colleges and universities in the Minnesota State Colleges and Universities System. It has been my privilege to serve as president since July 1, 2002. Our faculty, staff and administrators strive to meet the highest standards of excellence in the overall management of the University, including fiscal, academic and student services. The following narrative demonstrates our success in achieving our expectations.

Now in its 143rd year, Minnesota State Mankato today serves approximately 15,645 students. Our student body includes nearly 600 international students from 72 countries. Our six academic colleges—Allied Health and Nursing; Arts and Humanities; Business; Education; Science, Engineering and Technology; and Social and Behavioral Sciences feature approximately 150 undergraduate programs of study and 70 graduate programs. The University employs close to 1600 faculty and staff (474 full-time instructional faculty, 83 percent with terminal degrees). Minnesota State Mankato is accredited by The Higher Learning Commission (North Central Association of Colleges and Schools) and additionally, twenty-three national accrediting agencies have accredited programs at Minnesota State Mankato. Our alumni number over 105,000 worldwide. And, during the 2010-2011 academic year, the University awarded 2,740 degrees.

Minnesota State Mankato offers bachelors, masters, applied doctorate, associate, and specialist degrees, as well as undergraduate and graduate certificates. During 2010-2011, the University enrolled students in four applied doctoral programs. Our most popular programs are elementary education, biology, law enforcement, management and psychology.

OFFICE OF THE PRESIDENT 309 WIGLEY ADMINISTRATION CENTER · MANKATO, MN 56001 PHONE 507-389-1111 (V) · 800-627-352 OR 711 (MRS/TTY) · FAX 507-389-6200 A member of the Minnesota State Colleges and Universities System. Minnesota State University, Mankato is an Affirmative Action/Equal Opportunity University. Minnesota State Mankato houses several renowned centers for applied research, including the Center on Aging, Center for Applied Social Services, Center for School-University Partnerships, Minnesota Center for Automotive Research, Minnesota Center for Rapid Prototyping and Production, Kessel Institute for the Study of Peace and Change, Minnesota Center for Transportation Research and Implementation, International Renewable Energy Technology Institute, Center for Continuous Learning, Minnesota Center for Engineering and Manufacturing Excellence, Minnesota Modeling and Simulation Center, Space Image Processing Center, and Water Resources Center.

The University Theatre and Dance Department continued its long tradition of performing high-quality theatre. *The Odyssey* was one of four productions selected from 1,300 nation-wide to be presented at the Kennedy Center for Performing Arts in Washington, D.C. as part of the 44th annual American College Theater Festival in April. In addition, it won eight national awards (the most in the country) including one for the entire cast for ensemble acting. Additionally, individual awards were presented to students and faculty for performance, set design, lighting design, sound design, costume design, stage management and direction.

The Glen Taylor Nursing Institute for Family and Society was founded in 2009 to generate new ideas and policies about family health care, improve patient care with new "models of caring" and other research, create health-care delivery systems that better meet the needs of diverse families, develop community and academic partnerships that promote innovative family and societal nursing practices, and lead the study of solutions to regional and national family health problems. It is the only such center in Minnesota, and inspired the creation of the International Family Nursing Association. During this year the School of Nursing and the Information and Technology Division partnered to design and install a state of the art nursing simulation lab. This lab contains a live feed observation room and allows for the recording of nurses in simulation scenarios complete with debriefing notes and time lines.

The Minnesota Center for Engineering & Manufacturing Excellence (MNCEME) was created by the Board of Trustees in the fall of 2005. With Minnesota State Mankato as the lead institution, our six MnSCU partner institutions and industry partners collaborate to lay the groundwork for student success in relevant curricula, seamless transfer models, and opportunities for student internships, faculty research and customized training. All of this contributes to support Minnesota industry that is competing in a global market.

Minnesota State Mankato is known throughout the state and nation for our research, particularly in renewable sources of energy. We are conducting leading-edge research in production of ethanol from grass, E-20 ethanol conversion kits, wind-generated residential electricity and other alternative energy products and sources. Our faculty and students are involved in learning and research experiences that will benefit future employers and the state of Minnesota. We continue as an academic partner in the International Renewable Energy Institute (IRETI) that facilitates idea and technology exchange between Sweden and the United States. Construction of the new Center of Renewable Energy was completed this year and provides laboratory space for both IRETI and the Center for Automotive Research. The Center is used for testing renewable-energy vehicles, and for testing combustible solid fuel and biogas building heating units. Fifty-eight acres of prairie and wetland for environmental, natural science and hydrology research were donated to the University this year. The land is the University's first environmental research plot.

During the 2010-2011 academic year, Minnesota State Mankato fielded 23 intercollegiate athletic teams, including: NCAA Division I WCHA men's and women's hockey; NCAA Division II men's baseball, basketball, cross country, football, golf, track and wrestling; and NCAA Division II women's basketball, cross country, golf, soccer, softball, swimming, tennis, track and volleyball. Over 600 student athletes participated in athletic competitions. These teams are sources of great pride for students and community members. Maverick Athletics enjoyed a high level of success this year including:

- A second place finish in the Northern Sun Intercollegiate Conference/U.S. Bank All-Sports Award in 2010-11.
- The men's basketball team went to the NCAA D-2 Final Four for the first time in Maverick athletics history.
- The softball team set a school record for wins and finished 5th at the national tournament.
- Minnesota State was selected as the recipient of the NCAA Division II 2010 Game-Environment of Excellence Award, for our "Stay Back Tape." The tape helps promote a positive game environment and was adopted by the NCAA last summer.

The Concrete Canoe Team tied for 17th in the American Society of Civil Engineers' National Concrete Canoe Competition following a first place finish in the regional competition. This was the first time that Minnesota State Mankato qualified for the national competition.

Minnesota State Mankato is a vibrant campus with approximately 240 academic student groups, intramural and club sports, leadership and religious organizations, honorary, professional and social fraternities and sororities, and other special interest groups. We host a nationally recognized Service-Learning program (our acclaimed Campus Kitchens) with more than 2,000 students participating annually. Over 300 students in business courses engaged in service projects with external community agencies. The work of our LGBT Center has earned the University status as one of the 100 Best Campuses for LGBT students as determined by *The Advocate College Guide for LGBT Students*. After just one year as a new student organization, Mavericks for SHRM (Society for Human Resource Management) received an award from the National Society for Human Resource Management for its dedication to serving the needs of its members and to the advancement of the human resource management profession.

Among the notable achievements of our students: Two students captured top awards in the Minnesota Music Teachers Association Young Artist Piano Competition-the state's most prestigious competition for young pianists. The Jazz Mavericks and Jazz Singers earned high regional awards at the Eau Claire WI Jazz Festival. Sixteen students and two faculty members traveled to Mzamomhle, South Africa to distribute clothing to children. A junior chemistry major was one of 305 undergraduates worldwide who received a prestigious Research Internship in Science & Engineering fellowships. A recent master's degree graduate was named Minnesota's Potential School Counselor of the Year. A student was appointed to the Minnesota State Colleges & Universities Board of Trustees by Governor

Mark Dayton. Twenty-two undergraduate students attended and presented their research at the National Council Undergraduate Research meeting in Ithaca, NY. Two undergraduate students presented their research at the prestigious Council of Undergraduate Research Posters on the Hill session, Washington, DC.

Construction is underway on the new 300-bed, semi-suite style residence hall situated on the northwest corner of campus with occupancy scheduled in August 2012. The \$4.5 million renovation of the Centennial Student Union Ballroom is nearing completion in October 2011.

Our educational site in the south metro area, 7700 France, saw continued growth. Students are able to finish an undergraduate degree, earn a graduate degree or obtain licensure or certification in selected fields. It provides a convenient location to serve primarily the nontraditional student. Credit hours generated at this location increased over 33 percent from the previous year (4,276 Fall 2010 to 5,716 Fall 2011).

Thanks to generous gifts from alumni and supporters of the University, as of June 30, 2011, total foundation support for the year was an impressive \$6.4 million, including \$3.67 million in annual gifts from 11,519 individual donors. Additionally, we received over \$4.6 million in grants and contracts.

Minnesota State Mankato strives to be a good neighbor and community partner, serving as a regional economic and cultural hub in south central Minnesota. The Cities/Colleges/University Advisory Council consisting of the cities of Mankato/North Mankato, Minnesota State Mankato, the Chamber of Commerce, Greater Mankato Economic Development Corporation, Mankato Public Schools, Bethany Lutheran College, Gustavus Adolphus College, South Central College and Rasmussen College continues to meet regularly to work together on community issues ranging from long-term planning to safety to diversity. Thousands of people from across southern Minnesota and northern Iowa travel to Minnesota State Mankato for our award-winning theatre and musical productions, readings by renowned poets and authors, presentations by business and industry leaders, art exhibitions, and nationally-known speakers. The University also hosts a wide variety of cultural and ethnic events which reflect the University's growing diversity.

We continued our strong relationship with the community – particularly Greater Mankato Growth, the business and economic development organization in Mankato. We see positive results from our Division of Strategic Business, Education and Regional Partnerships through expanding connections with education, business and industry. We are working closely with regional employers in developing partnerships that are beneficial to our students, faculty, and our regional employers.

The Small Business Development Center joined Minnesota State Mankato last spring, becoming the state's newest university-based advisor to entrepreneurs and small businesses. It served 240 clients, delivered 1,047 consulting sessions and assisted in raising over \$4 million in capital for area small businesses, assisting in creating or retaining an estimated 237 jobs.

We continue to make progress in enrolling ethnic minority students. In fiscal year 2010, 10.5% of our student population identified themselves as being a student of color.

8

The Minnesota State Mankato Iron Range Engineering program enrolled its first students in January, 2011. This is an innovative, collaborative program leading to a professional four year engineering degree and is hosted by Mesabi Range College in Virginia, MN. Its project-based curriculum makes it a first of its kind in the state of Minnesota. We will have our first graduates in December, 2011.

The University continues to make progress on our set of strategic priorities. We are working to:

- Change the world by collaboratively addressing our planet's most challenging problems.
- Foster the thriving and robust academic culture of a university with applied doctoral programs.
- Greatly expand the reach of our extended learning programs.
- Reinvigorate our physical home and build the campus of the future.
- Measure and continuously improve our work to ensure excellence in all that we do.

We point with pride at the following sample of additional notable accomplishments:

- We were ranked among the top quartile of the nation's four-year public and private colleges by *Forbes* magazine. We were one of four Minnesota public universities on the list, and the highest-ranking institution in the Minnesota State Colleges and Universities system.
- For the fifth consecutive year, the MBA program was listed as one of the nation's best in The Princeton Review's 2011 business school guidebook.
- The University again captured awards in both categories of the statewide Minnesota State Colleges & Universities System financial and facilities management excellence competition. It was the tenth consecutive year the University has received the Excellence in Facilities Management Award, the ninth of 10 years it has received the Excellence in Financial Management Award, and a University administrator received an Outstanding Service Award.

The University's financial statements were audited by Kern DeWenter Viere, Ltd. Included in these financial statements are statements of net assets, statements of revenues, expenses and changes in net assets, and statements of cash flows. The financial statements show that the University's financial position remained strong during fiscal year 2011. The University's net assets increased during fiscal year 2011 by \$13.0 million and now total \$200.1 million. Additionally, the University ended fiscal year 2011 with a general operating fund reserve of \$10.2 million. The general operating fund reserve is approximately seven percent of the total general fund operating revenue from the prior fiscal year, and is at the high end of the required reserve range of five to seven percent per board policy. This reserve serves to protect the University in case of financial hardship from unanticipated changes in operating expenses, operating revenue, enrollment or state appropriation. For a summary review and explanation of the financial statements, please review the <u>Management's Discussion and</u> <u>Analysis</u> section of this report. Responsibility for the accuracy, fairness, and completeness of the information in this report rests with Finance and Administration staff from Minnesota State University, Mankato and Finance Division staff from the Office of the Chancellor. The completion of this report truly represents a combined effort, and we rely on both units in providing this assurance. Accordingly, the many people who assisted in this effort are deserving of our appreciation.

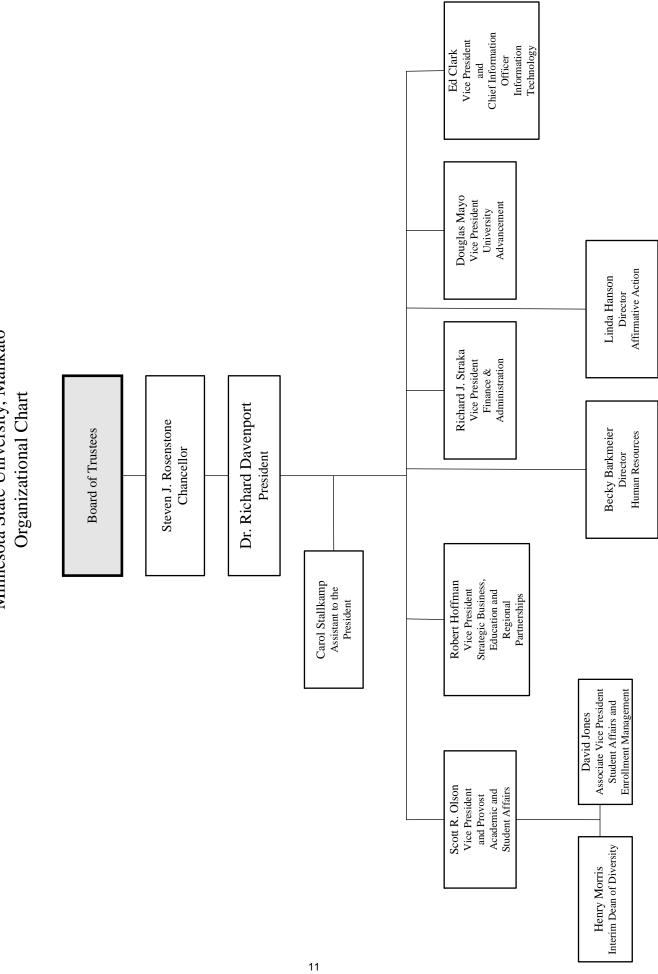
Respectfully submitted,

Davenboi President

Enclosure



Minnesota State University, Mankato Organizational Chart



The financial activity of the Minnesota State University, Mankato is included in this report. The University is one of 32 colleges and universities included in the Minnesota State Colleges and Universities Annual Financial Report which is issued separately.

The University's portion of the Revenue Fund is also included in this report. The Revenue Fund activity is included both in the Minnesota State Colleges and Universities Annual Financial Report and in a separately issued Revenue Fund Annual Financial Report.

All financial activity of Minnesota State Colleges and Universities is included in the state of Minnesota Comprehensive Annual Financial Report.

FINANCIAL SECTION

KDV

Expert advice. When you need it.^{5M}

INDEPENDENT AUDITOR'S REPORT

Board of Trustees Minnesota State University, Mankato Minnesota State Colleges and Universities St. Paul, Minnesota

We have audited the accompanying financial statements of Minnesota State University, Mankato, a campus of Minnesota State Colleges and Universities, as of and for the years ended June 30, 2011 and 2010, as listed in the Table of Contents. These financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of Minnesota State University, Mankato Foundation Inc., a component unit of the University, which statements reflect total assets of \$ 46,353,000 and \$ 39,402,000 at June 30, 2011 and 2010, respectively, and total revenues of \$ 12,707,000 and \$ 11,673,000, respectively, for the years then ended. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for the Foundation, is based on the report of the other auditors.

We conducted our audits in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The financial statements of the Foundation were not audited in accordance with *Government Auditing Standards*. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the report of other auditors provide a reasonable basis for our opinions.

In our opinion, based on our audit and the report of other auditors, the financial statements referred to previously present fairly, in all material respects, the financial position of Minnesota State University, Mankato, as of June 30, 2011 and 2010, and the respective changes in financial position and cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

KDV

In accordance with *Government Auditing Standards*, we have also issued our report dated October 28, 2011, on our consideration of the University's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope and our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and important for assessing the results of our audit.

U.S. generally accepted accounting principles require that the Management's Discussion and Analysis, which follows this report letter, and the Schedule of Funding Progress for Net Other Postemployment Benefits, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board (GASB), who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with U.S. generally accepted auditing standards, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements of the University. The accompanying introductory section identified in the Table of Contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied by us and, accordingly, we express no opinion on it.

Ken De Wenter, Viere, Upl.

KERN, DEWENTER, VIERE, LTD. Bloomington, Minnesota October 28, 2011

MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited)

INTRODUCTION

The following discussion and analysis provides an overview of the financial position and activities of Minnesota State University, Mankato, a member of the Minnesota State Colleges and Universities system, for the fiscal years ended June 30, 2011, 2010, and 2009. This discussion has been prepared by management and should be read in conjunction with the financial statements and accompanying notes, which follow this section.

Minnesota State University, Mankato is one of 32 colleges and universities comprising Minnesota State Colleges and Universities. The Minnesota State Colleges and Universities system is governed by a 15 member Board of Trustees appointed by the Governor. Twelve trustees serve six year terms, eight representing each of Minnesota's congressional districts and four serving at-large. Three student trustees, one from a state university, one from a community college, and one from a technical college, serve two year terms. The Board of Trustees selects the Chancellor and has broad policy responsibility for system planning, academic programs, fiscal management, personnel, admissions requirements, tuition and fees, and policies and procedures.

The University is a comprehensive public institution of higher learning that serves more than 14,500 students including 1,900 graduate and professional students. Approximately 1,800 faculty and staff members are employed by the University. Additionally, the University has more than 100,000 alumni.

The eight colleges that comprise the University's academic programs are as follows.

- Allied Health & Nursing
- Arts and Humanities
- Business
- Education

- Extended Learning
- Graduate Studies and Research
- Science, Engineering and Technology
- Social and Behavioral Science

The University offers students opportunities for bachelor's, master's, applied doctorate, associate, and specialist degrees, as well as graduate certificates. Students can choose from over 150 undergraduate study programs, including 16 pre-professional programs, over 100 graduate study programs, and 4 applied doctorate degree programs. The University is accredited by 24 national accrediting agencies including the North Central Association of Colleges and AACSB International (MBA program).

FINANCIAL HIGHLIGHTS

The University's financial position remained strong during fiscal year 2011. Although the University's state appropriation revenue was reduced by \$2.0 million during fiscal year 2011, tuition revenue increased by \$5.7 million, federal grant revenue increased by \$2.0 million, and salary and benefit expenses decreased by 0.4 million. Over the past three fiscal years, the University has been engaged in an ongoing budget planning process that has resulted in significant operating cost reductions to help stabilize the University's financial position.

For the fiscal year ended June 30, 2011, assets totaled \$349.6 million compared to liabilities of \$149.5 million. Net assets, which represent the residual interest in the University's assets after liabilities are deducted, is comprised of capital assets, net of related debt, of \$145.2 million; restricted assets of \$21.9 million; and unrestricted assets of \$33.0 million. The fiscal year 2011 net assets total of \$200.1 million represents an increase of \$13.0 million over fiscal year 2010 and \$34.9 million over fiscal year 2010. The fiscal year 2010 unrestricted net assets total of \$33.0 million represents a 38.9 percent increase from the fiscal year 2010 total of \$23.8 million and a 95.2 percent increase compared to the fiscal year 2009 total of \$16.9 million.

Fiscal year 2011 state appropriations revenue, excluding capital appropriations, totaled \$52.1 million and represents a 3.7 percent decrease from fiscal year 2010 and a 13.8 percent decrease from fiscal year 2009. Net tuition revenue in fiscal year 2011 reached \$68.1 million which is a 9.2 percent increase over fiscal year 2010 and a 13.1 percent increase over fiscal year 2009.

USING THE FINANCIAL STATEMENTS

This annual financial report includes three financial statements, the statements of net assets, the statements of revenues, expenses and changes in net assets, and the statements of cash flows. These three financial statements are prepared in accordance with applicable generally accepted accounting principles (GAAP) as established by the Governmental Accounting Standards Board (GASB). These GASB statements establish standards for external financial reporting for public colleges and universities and require that financial statements be presented on a consolidated basis to focus on the university as a whole, with resources classified for accounting and reporting purposes into three net asset categories. A summary of significant accounting policies followed by the University is included in Note 1 to the financial statements.

STATEMENTS OF NET ASSETS

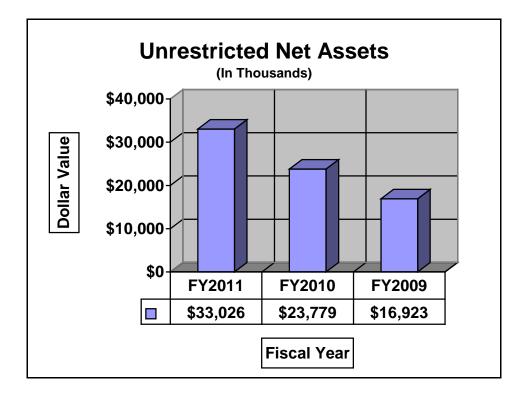
The statements of net assets presents the financial position of Minnesota State University, Mankato at the end of the fiscal year and includes all assets and liabilities of the University, as measured using the accrual basis of accounting. The difference between total assets and total liabilities (net assets) is one indicator of the current financial condition of the University, while the change in net assets is an indicator of whether the overall financial condition has improved or worsened during the fiscal year. Capital assets are stated at historical cost less an allowance for depreciation, with current year depreciation reflected as a period expense on the statement of revenues, expenses and changes in net assets. A summary of the University's assets, liabilities and net assets as of June 30, 2011, 2010, and 2009, respectively, is as follows:

| Statements of N | | | | | | |
|---|-------|---------|----|---------|----|---------|
| (In Thous | ands) | | | | | |
| | _ | 2011 | _ | 2010 | | 2009 |
| Assets | | | | | | |
| Current assets | \$ | 90,080 | \$ | 77,624 | \$ | 69,101 |
| Restricted assets | | 41,183 | | 18,177 | | 18,740 |
| Noncurrent assets | | | | | | |
| Student loan receivables/other | | 5,647 | | 5,792 | | 6,282 |
| Capital assets, net | | 212,651 | | 205,935 | | 189,624 |
| Total assets | _ | 349,561 | _ | 307,528 | _ | 283,747 |
| Liabilities | | | | | | |
| Current liabilities | | 30,572 | | 29,171 | | 28,670 |
| Noncurrent liabilities | | 118,888 | | 91,256 | | 89,871 |
| Total liabilities | _ | 149,460 | _ | 120,427 | _ | 118,541 |
| Net Assets | | | | | | |
| Invested in capital assets, net of related debt | | 145,165 | | 142,463 | | 123,308 |
| Restricted | | 21,910 | | 20,859 | | 24,975 |
| Unrestricted | | 33,026 | | 23,779 | | 16,923 |
| Total net assets | \$ | 200,101 | \$ | 187,101 | \$ | 165,206 |
| | | | _ | | | |

Current unrestricted assets primarily consist of cash, cash equivalents and investments totaling \$80.5 million at June 30, 2011. This is an increase of \$11.8 million over fiscal year 2010 and represents approximately 5.6 months of operating expenses (excluding depreciation). This is compared to 4.8 months and 4.4 months for the fiscal years ended June 30, 2010 and 2009, respectively.

Current liabilities primarily consist of accounts payable and salaries and benefits payable. Salaries and benefits payable totaled \$14.5 million at June 30, 2011, which was \$0.9 million higher than the previous fiscal year. The slight increase in salaries and benefits payable was primarily due to an increase in separation payments made for employees who separated from the University in June. Aside from that issue, salaries and benefits payable was generally static due to minimal salary increases provided to employees, a reduction of approximately 14 full time equivalent (FTE) employees, along with an increase in health insurance premiums. Included within the salaries and benefits payable accrual is \$7.5 million representing approximately two months of earned salary for faculty who have elected to receive salaries over a twelve month period from August 16, 2010 – August 12, 2011. Accounts payable totaled \$5.9 million, \$5.9 million, and \$6.4 million for fiscal years ended June 30, 2011, 2010, and 2009 respectively.

Net assets represent the residual interest in the University's assets after liabilities are deducted. Unrestricted net assets primarily consist of the University's general operating fund reserve. Board policy requires the University to maintain a general operating fund reserve. Accordingly, the University's general operating fund reserve balances, calculated on the budgetary basis of accounting, totaled \$10.9 million, \$11.4 million, and \$9.4 million for fiscal years ended June 30, 2011, 2010, and 2009, respectively.



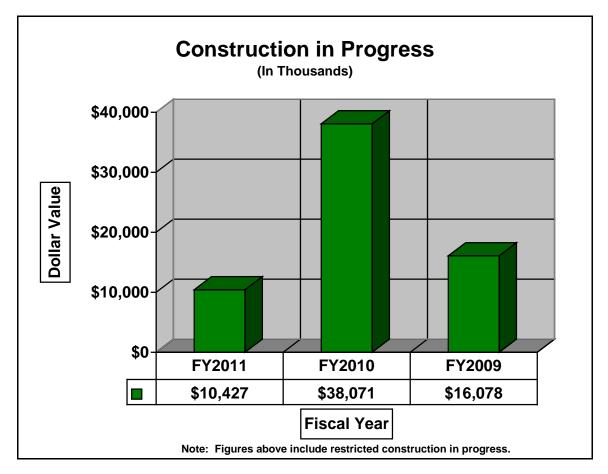
Invested in capital assets, net of related debt represents the University's capital assets net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction, or improvement of those assets. Restricted assets primarily include funding received for specific purposes, bond covenants, debt service, and funds reserved for legislatively mandated purposes.

CAPITAL AND DEBT ACTIVITIES

One of the critical factors in continuing the quality of the University's academic and student life programs is the development and renewal of its capital assets. The University continues to implement its long-range plan to modernize its older facilities while planning for new construction. Capital assets, net of accumulated depreciation of \$137.1 million, totaled \$219.0 million as of June 30, 2011. This represents increases of \$6.8 million and \$29.2 million from June 30, 2010, and 2009, respectively.

Capital outlays are primarily comprised of recently completed new buildings, replacement and renovation of existing facilities, as well as significant investments in equipment and library materials. Capital outlays totaled

\$18.9 million in fiscal year 2011, a decrease of \$14.3 million from fiscal year 2010. Significant capital outlays made in fiscal year 2011 included \$4.4 million for the Preska Residence Community project, \$2.8 million for the Trafton Science Center renovation project, \$2.4 million for McElroy Hall renovation projects, and \$1.9 million for the Centennial Student Union Ballroom renovation project. Significant capital outlays made in fiscal year 2010 included \$13.4 million for the Trafton Science Center renovation project. Significant capital outlays made in fiscal year 2010 included \$13.4 million for the Trafton Science Center renovation project. Significant capital outlays made in fiscal year 2009 included \$9.9 million for the McElroy Hall renovation project. Significant capital outlays made in fiscal year 2009 included \$9.9 million for Ford Hall, \$8.7 million for the Trafton Science Center renovation project, \$3.9 million for the Crawford Hall renovation project, and \$1.5 million for Sears Residential Hall. Proceeds from bond sales and capital appropriations provided to the University in prior years were the primary funding sources for these projects. Construction in progress totaled \$10.4 million, \$38.1 million, and \$16.1 million for fiscal years ended June 30, 2011, 2010, and 2009, respectively. Capital appropriations totaled \$3.1 million, \$12.2 million, and \$13.8 million for fiscal years ended June 30, 2011, 2010, and 2009, respectively.



Revenue and general obligation bonds payable totaled \$100.5 million at June 30, 2011. These bonds were issued to finance building construction, remodeling and repairs. The majority of the bonds payable stems from three general obligation fund projects and six revenue fund projects. General obligation bonds payable includes \$9.3 million for Ford Hall which was completed in 2009, \$7.8 million for the Trafton Science Center Renovation project which was completed in October 2010, and \$3.2 million for athletic facility renovations completed between 2002 and 2007. Revenue bonds payable includes \$0.9 million for various residence hall renovation projects completed in 2003, \$7.1 million for the Centennial Student Union south entrance and food service renovation project which was completed in 2005, \$32.3 million for Sears Residence Hall which was completed in 2009, and \$6.6 million for the outdoor recreation renovation project which was completed in October 2010, \$26.7 for the Preska Residence Community which is expected to be completed in August 2012, and \$2.7 million for the Centennial Student Union Ballroom renovation which is expected to be completed in October 2011. Additional information on capital and debt activities can be found in Notes 6 and 8 to the financial statements.

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS

The statements of revenues, expenses and changes in net assets present the University's results of operations for the year. When reviewing the full statement, users should note that GASB requires classification of state appropriations as nonoperating revenue. A summarized statement for the years ended June 30, 2011, 2010, and 2009, respectively, follows:

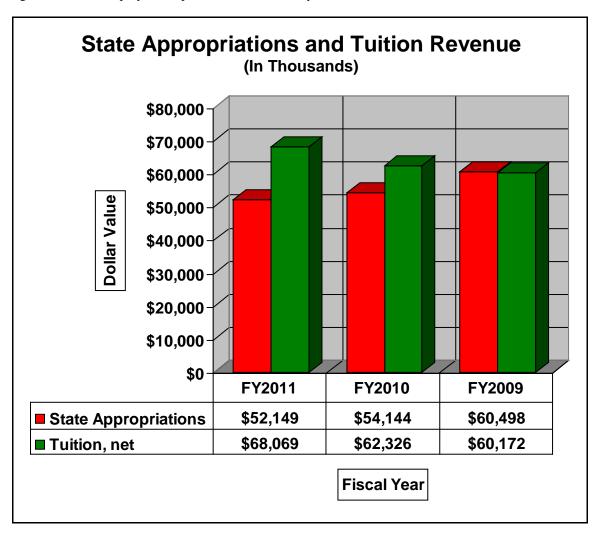
| Summarized Statements of Reven (In 7 | E xpenses, anc sands) | 1 CI | nanges in Net | Asse | ets |
|---|---------------------------------|------|---------------|------|---------|
| | 2011 | | 2010 | | 2009 |
| Operating revenues: | | - | | | |
| Tuition, net | \$ 68,069 | \$ | 62,326 | \$ | 60,172 |
| Fees, net | 7,751 | | 7,347 | | 7,439 |
| Sales, net | 10,529 | | 10,478 | | 11,303 |
| Restricted student payments, net | 26,401 | | 24,305 | | 23,104 |
| Other income | 448 | _ | 1,296 | _ | 1,122 |
| Total operating revenue | 113,198 | _ | 105,752 | | 103,140 |
| Nonoperating revenues: | | | | | |
| State appropriations | 52,149 | | 54,144 | | 60,498 |
| Federal, state, and private grants | 32,837 | | 32,660 | | 21,863 |
| Capital appropriations and capital grants | 3,561 | | 13,408 | | 13,805 |
| Other | 660 | | 936 | | 1,608 |
| Total nonoperating revenue | 89,207 | - | 101,148 | | 97,774 |
| Total revenue | 202,405 | - | 206,900 | | 200,914 |
| Operating expenses: | | | | | |
| Salaries and benefits | 125,539 | | 125,916 | | 127,040 |
| Supplies and services | 43,826 | | 40,637 | | 42,322 |
| Depreciation | 12,185 | | 10,786 | | 10,173 |
| Financial aid, net | 3,880 | | 4,161 | | 3,241 |
| Total operating expense | 185,430 | - | 181,500 | | 182,776 |
| Nonoperating expense: | | | | | |
| Loss on disposal of capital assets | 162 | | 205 | | 129 |
| Grants to other organizations | 8 | | 15 | | 21 |
| Interest expense | 3,805 | | 3,285 | | 2,863 |
| Total nonoperating expense | 3,975 | - | 3,505 | | 3,013 |
| Total expense | 189,405 | - | 185,005 | | 185,789 |
| Increase in net assets | 13,000 | | 21,895 | | 15,125 |
| Net assets, beginning of year | 187,101 | | 165,206 | | 150,081 |
| Net assets, end of year | \$ 200,101 | \$ | 187,101 | \$ | 165,206 |

Tuition and state appropriations are the primary sources of funding for University operations. Enrollment grew by 480 full year equivalents (FYE) from fiscal year 2010 to fiscal year 2011 which represents a 3.4 percent increase.

Enrollment levels totaled 14,413, 13,933, and 13,773 FYE for fiscal years ended June 30, 2011, 2010, and 2009, respectively. In addition to the enrollment increase seen during fiscal year 2011, tuition revenue also increased in fiscal years 2011 and 2010 as a result of tuition rate increases in each of the last two fiscal years. Tuition rates increased 3.0 percent from fiscal year 2009 to fiscal year 2010 and 5.2 percent from fiscal year 2010 to fiscal year 2011. State appropriations decreased by \$2.0 million during fiscal year 2011 to \$52.1 million representing a 3.7 percent decrease and a 13.8 percent decrease from fiscal years ending June 30, 2010, and 2009 respectively.

Capital appropriations have fluctuated the past three fiscal years with the University receiving of \$3.1 million, \$12.2 million, and \$13.8 million for the fiscal years ended June 30, 2011, 2010, and 2009, respectively.

Resources expended for employee compensation totaled \$125.5 million for the fiscal year ended June 30, 2011, which represents a decrease of \$0.3 million over the prior year. Minimal employee salary increases, normal health insurance increases, and the reduction of approximately 14 full time equivalent (FTE) employees all contributed to the slight decrease in employee compensation for the fiscal year ended June 30, 2011.



COMPONENT UNIT

The Minnesota State University, Mankato Foundation, Inc. is a component unit of Minnesota State University, Mankato. As such, the separately audited financial statements for the Foundation are included, but shown separately from those of the University in compliance with the requirements of GASB Statement No. 39. Additional information regarding the Foundation can be found in Note 18 to the financial statements.

ECONOMIC FACTORS THAT WILL AFFECT THE FUTURE

Looking toward the future, state appropriation revenue looms as the primary fiscal challenge for the University in the upcoming years. Although the state budget deficit for the 2012-2013 biennium was originally projected at between \$5.8 and \$7.0 billion, the legislature and governor only structurally fixed \$2.9 billion of the final \$5.0

billion deficit when finalizing the 2012-13 state biennial budget in July 2011. The current biennial reduction to the University's state appropriation was significantly less than projected, but 40.0 percent of the state budget or approximately \$2.1billion of the state budget will still need to be corrected in the 2014-15 biennium, and the University will most likely see another significant appropriation reduction because of this situation.

The University faces other challenges in addition to anticipated reductions in state appropriation including:

- 1) Increasing pressure to limit tuition rate increases
- 2) Enrollment management challenges as the number of Minnesota high school graduates declines in the near future
- 3) Collective bargaining pressure to increase salaries after two years of wage freezes and bargaining agreements that are unsettled as of October 28, 2011.
- 4) Increasing employer paid health insurance premiums for employees
- 5) Impacts on University operations of recently implemented and anticipated budget reductions.

Enrollment management will remain a challenge for the University as demographics project a significant decline in the number of high school graduates within the University's current primary service areas over the next five years. However, in the short-term, the economic crisis has led and may lead to a short-term increase in demand for higher education from the incumbent work force and increased number of unemployed workers. Enrollment management remains the University's primary strategic initiative. The University continues to commit resources to maintaining the University's goal of steady management enrollment growth of approximately 1.0 percent per year. As of October 28, 2011, University enrollment is projected to approach 1.0 percent growth for fiscal year 2012.

Collective bargaining for the 2012-13 and 2014-15 bienniums may be challenging. The remaining state budget deficit will be pitted against wages which have been frozen for at least two years. Health insurance costs are anticipated to continue to increase significantly the next three years. The competitiveness of University faculty compensation will also be a factor as University faculty compensation has declined in national competitiveness over the last decade despite a boost in the 2008-2009 biennium.

The continued volatility in world financial markets will create a challenging environment for the University's foundation to increase endowment earnings distributions.

In summary, these factors, along with anticipated cost increases for purchased services and supplies, may result in financial challenges for the University in fiscal years 2012, 2013 and beyond. However, the University has made significant structural changes to its base operating budget during the last three years. Those changes, which were implemented using the University's open budget planning process, which incorporates a shared governance philosophy into decision making, have positioned the University to respond effectively to current and future financial challenges.

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of Minnesota State University, Mankato's financial position. Questions concerning information provided in this report or requests for additional financial information should be addressed to:

Steve W. Smith Assistant Vice President for Budget and Business Services Minnesota State University, Mankato 236 Wigley Administration Center Mankato, MN 56001 <u>steven.smith@mnsu.edu</u> This page intentionally left blank

MINNESOTA STATE UNIVERSITY, MANKATO STATEMENTS OF NET ASSETS AS OF JUNE 30, 2011 AND 2010 (IN THOUSANDS)

| Assets | 2011 | | 2010 |
|---|-------------------|-----|---|
| Current Assets | | | |
| Cash and cash equivalents | \$ 73,185 | \$ | 61,066 |
| Investments | 7,296 | | 7,588 |
| Grants receivable | 1,589 | | 1,459 |
| Accounts receivable, net | 4,479 | | 3,801 |
| Prepaid expense | 2,268 | | 2,455 |
| Inventory | 141 | | 84 |
| Student loans, net | 840 | | 823 |
| Other assets | 282 | | 348 |
| Total current assets | 90,080 | | 77,624 |
| Current Restricted Assets | | | |
| Cash and cash equivalents | 34,787 | | 11,901 |
| Total current restricted assets | 34,787 | | 11,901 |
| Noncurrent Restricted Assets | | | |
| Other assets | 21 | | 18 |
| Construction in progress | 6,375 | | 6,258 |
| Total noncurrent restricted assets | 6,396 | | 6,276 |
| Total restricted assets | 41,183 | | 18,177 |
| Noncurrent Assets | · · · · | | <u>, </u> |
| Student loans, net | 5,647 | | 5,792 |
| Capital assets, net | 212,651 | | 205,935 |
| Total noncurrent assets | 218,298 | | 211,727 |
| | | | |
| Total Assets | 349,561 | | 307,528 |
| Liabilities | | | |
| Current Liabilities | | | |
| Salaries and benefits payable | 14,452 | | 13,572 |
| Accounts payable | 3,573 | | 3,670 |
| Unearned revenue | 3,771 | | 3,880 |
| Payable from restricted assets | 2,342 | | 2,187 |
| Interest payable | 939 | | 584 |
| Funds held for others | 96 | | 208 |
| Current portion of long-term debt | 3,172 | | 3,080 |
| Other compensation benefits | 2,227 | | 1,990 |
| Total current liabilities | 30,572 | | 29,171 |
| Noncurrent Liabilities | | | |
| Noncurrent portion of long-term debt | 98,828 | | 71,056 |
| Other compensation benefits | 13,682 | | 13,710 |
| Capital contributions payable | 6,378 | | 6,490 |
| Total noncurrent liabilities | 118,888 | | 91,256 |
| Total Liabilities | 149,460 | | 120,427 |
| Net Assets | 1.0,100 | | 120,127 |
| Invested in capital assets, net of related debt | 145 165 | | 142,463 |
| Restricted expendable, bond covenants | 145,165 13,231 | | 142,403 |
| Restricted expendable, other | 8,679 | | 9,411 |
| Unrestricted | 33,026 | | 23,779 |
| | | . — | |
| Total Net Assets | \$ 200,101 | \$ | 187,101 |

MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2011 AND 2010 (IN THOUSANDS)

| | | 2011 | | 2010 | |
|---|----|--------|----|--------|--|
| Assets | | | | | |
| Current Assets | | | | | |
| Cash and cash equivalents | \$ | 2,478 | \$ | 1,731 | |
| Investments | | 40,186 | | 32,439 | |
| Pledges and contributions receivable, net | | 1,489 | | 2,514 | |
| Other receivables | | 38 | | 45 | |
| Total current assets | | 44,191 | | 36,729 | |
| Noncurrent Assets | | | | | |
| Long-term pledges receivable | | 1,158 | | 1,716 | |
| Property and equipment, net | | 1,004 | | 957 | |
| Total noncurrent assets | | 2,162 | | 2,673 | |
| Total Assets | \$ | 46,353 | \$ | 39,402 | |
| Liabilities and Net Assets | | | | | |
| Current Liabilities | | | | | |
| Accounts payable | \$ | 142 | \$ | 112 | |
| Bonds payable | | 245 | | 245 | |
| Total current liabilities | | 387 | | 357 | |
| Noncurrent Liabilities | | | | | |
| Annuities payable | | 949 | | 1,168 | |
| Bonds payable | | 226 | | 471 | |
| Total noncurrent liabilities | | 1,175 | | 1,639 | |
| Total Liabilities | | 1,562 | _ | 1,996 | |
| Net Assets | | | | | |
| Unrestricted | | 10,806 | | 4,269 | |
| Temporarily restricted | | 2,139 | | 2,364 | |
| Permanently restricted | | 31,846 | | 30,773 | |
| Total Net Assets | _ | 44,791 | | 37,406 | |
| Total Liabilities and Net Assets | \$ | 46,353 | \$ | 39,402 | |

MINNESOTA STATE UNIVERSITY, MANKATO STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2011 AND 2010 (IN THOUSANDS)

| | | 2011 | | 2010 |
|--|----|----------|----|----------|
| Operating Revenues | | | | |
| Tuition, net | \$ | 68,069 | \$ | 62,326 |
| Fees, net | | 7,751 | | 7,347 |
| Sales, net | | 10,529 | | 10,478 |
| Restricted student payments, net | | 26,401 | | 24,305 |
| Other income | | 448 | | 1,296 |
| Total operating revenues | _ | 113,198 | _ | 105,752 |
| Operating Expenses | | | | |
| Salaries and benefits | | 125,539 | | 125,916 |
| Purchased services | | 21,579 | | 19,434 |
| Supplies | | 11,593 | | 10,266 |
| Repairs and maintenance | | 2,373 | | 1,996 |
| Depreciation | | 12,185 | | 10,786 |
| Financial aid, net | | 3,880 | | 4,161 |
| Other expense | | 8,281 | | 8,941 |
| Total operating expenses | | 185,430 | | 181,500 |
| Operating loss | _ | (72,232) | _ | (75,748) |
| Nonoperating Revenues (Expenses) | | | | |
| Appropriations | | 52,149 | | 54,144 |
| Federal grants | | 24,507 | | 22,525 |
| State grants | | 6,121 | | 8,217 |
| Private grants | | 2,209 | | 1,918 |
| Interest income | | 640 | | 913 |
| Interest expense | | (3,805) | | (3,285) |
| Grants to other organizations | | (8) | | (15) |
| Total nonoperating revenues (expenses) | _ | 81,813 | _ | 84,417 |
| Income Before Other Revenues, Expenses, Gains, or Losses | | 9,581 | | 8,669 |
| Capital appropriations | | 3,057 | | 12,235 |
| Capital grants | | 504 | | 1,173 |
| Donated assets and supplies | | 20 | | 23 |
| Loss on disposal of capital assets | | (162) | _ | (205) |
| Change in net assets | _ | 13,000 | | 21,895 |
| Total Net Assets, Beginning of Year | | 187,101 | | 165,206 |
| Total Net Assets, End of Year | \$ | 200,101 | \$ | 187,101 |

MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2011 AND 2010 (IN THOUSANDS)

| | Ur | restricted | | Temporarily Restricted | | Permanently Restricted | | • | | • | | 2011 Total | 2010 Total |
|---------------------------------------|----|------------|----|---------------------------|----|---------------------------|----|-----------|--------|---|--|---------------|---------------|
| Support and Revenue | | | | | | | | | | | | | |
| Contributions, net | \$ | 2,345 | \$ | 76 | \$ | 764 | \$ | 3,185 \$ | 6,155 | | | | |
| In-kind contributions | | 2,053 | | - | | - | | 2,053 | 2,289 | | | | |
| Investment income | | 1,197 | | - | | - | | 1,197 | 947 | | | | |
| Realized gains | | 5,926 | | - | | - | | 5,926 | 2,127 | | | | |
| Unrealized gains (losses) | | 193 | | (72) | | 45 | | 166 | (5) | | | | |
| Other income | | 128 | | 52 | | - | | 180 | 160 | | | | |
| Net assets released from restrictions | | 17 | | (281) | | 264 | | - | - | | | | |
| Total support and revenue | | 11,859 | - | (225) | _ | 1,073 | - | 12,707 | 11,673 | | | | |
| Expenses | | | | | | | | | | | | | |
| Program services | | | | | | | | | | | | | |
| Scholarships | | 3,036 | | - | | - | | 3,036 | 3,401 | | | | |
| Total program services | | 3,036 | - | - | _ | - | | 3,036 | 3,401 | | | | |
| Supporting services | | | - | | _ | | | | | | | | |
| Interest expense | | 29 | | - | | - | | 29 | 46 | | | | |
| Management and general | | 607 | | - | | - | | 607 | 540 | | | | |
| Fundraising | | 1,630 | | - | | - | | 1,630 | 1,661 | | | | |
| Depreciation and amortization | | 12 | | - | | - | | 12 | 25 | | | | |
| Property and equipment expenses | | 8 | | - | | - | | 8 | 11 | | | | |
| Total supporting services | | 2,286 | - | - | _ | - | | 2,286 | 2,283 | | | | |
| Total expenses | | 5,322 | - | - | - | - | - | 5,322 | 5,684 | | | | |
| Change in Net Assets | | 6,537 | | (225) | | 1,073 | | 7,385 | 5,989 | | | | |
| Net Assets, Beginning of Year | | 4,269 | - | 2,364 | _ | 30,773 | - | 37,406 | 31,417 | | | | |
| Net Assets, End of Year | \$ | 10,806 | \$ | 2,139 | \$ | 31,846 | \$ | 44,791 \$ | 37,406 | | | | |

MINNESOTA STATE UNIVERSITY, MANKATO STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2011 AND 2010 (IN THOUSANDS)

| | | 2011 | | 2010 |
|---|----------|-----------|----------|---------------------|
| Cash Flows from Operating Activities | . | 110.001 | • | 106415 |
| Cash received from customers | \$ | 112,321 | \$ | 106,415 |
| Cash repayment of program loans | | 845 | | 833 |
| Cash paid to suppliers for goods or services | | (43,614) | | (40,843) |
| Cash payments for employees | | (124,411) | | (125,845) |
| Financial aid disbursements | | (3,995) | | (4,237) |
| Cash payments of program loans | - | (846) | - | (525) |
| Net cash flows used in operating activities | - | (59,700) | - | (64,202) |
| Cash Flows from Noncapital Financing Activities | | | | |
| Appropriations | | 52,149 | | 54,144 |
| Federal grants | | 24,376 | | 21,665 |
| State grants | | 6,121 | | 8,217 |
| Private grants | | 2,209 | | 1,918 |
| Agency activity | | (116) | | (269) |
| Grants to other organizations | | (8) | | (15) |
| Net cash flows from noncapital financing activities | - | 84,731 | - | 85,660 |
| Cash Flows from Capital and Related Financing Activities | | | | |
| Investment in capital assets | | (19,143) | | (33,590) |
| Capital appropriation | | 3,057 | | 12,235 |
| Capital grants | | 504 | | 12,233 |
| Proceeds from sale of capital assets | | 21 | | 1,175 |
| Proceeds from issuance of debt | | 30,374 | | 4,491 |
| Proceeds from bond premium | | 830 | | 276 |
| Interest paid | | (3,274) | | (3,644) |
| Repayment of lease principal | | (165) | | (3,044) |
| Repayment of bond principal | | (2,964) | | (2,943) |
| Net cash flows used in capital and related financing activities | - | 9,240 | - | (2,943) (22,382) |
| Net easi nows used in capital and related milancing activities | - | 9,240 | - | (22,382) |
| Cash Flows from Investing Activities | | | | |
| Proceeds from sales and maturities of investments | | 6,967 | | 2,210 |
| Purchase of investments | | (6,900) | | (2,800) |
| Investment earnings | _ | 667 | _ | 642 |
| Net cash flows from investing activities | _ | 734 | _ | 52 |
| Net Increase (Decrease) in Cash and Cash Equivalents | | 35,005 | | (872) |
| Cash and Cash Equivalents, Beginning of Year | | 72,967 | | 73,839 |
| Cash and Cash Equivalents, End of Year | \$ | 107,972 | \$ | 72,967 |
| Cash and Cash Equivalents, End Or Teal | φ | 107,972 | φ | 12,901 |

MINNESOTA STATE UNIVERSITY, MANKATO STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2011 AND 2010 (IN THOUSANDS)

| | | 2011 | 2010 |
|---|----|----------|----------------|
| Operating Loss | \$ | (72,232) | \$ (75,748) |
| Adjustment to Reconcile Operating Loss to | | | |
| Net Cash Flows used in Operating Activities | | | |
| Depreciation | | 12,185 | 10,786 |
| Provision for loan defaults | | 17 | 3 |
| Loan principal repayments | | 845 | 833 |
| Loans issued | | (846) | (525) |
| Loans forgiven | | 111 | 97 |
| Change in assets and liabilities | | | |
| Inventory | | (58) | 47 |
| Accounts receivable | | (770) | (357) |
| Accounts payable | | 405 | (178) |
| Salaries and benefits payable | | 880 | 36 |
| Other compensation benefits | | 208 | (30) |
| Capital contributions payable | | (112) | (78) |
| Unearned revenues | | (109) | 1,022 |
| Other | | (224) | (110) |
| Net reconciling items to be added to operating income | _ | 12,532 | 11,546 |
| Net cash flows used in operating activities | \$ | (59,700) | \$ (64,202) |
| Non-Cash Investing, Capital, and Financing Activities | | | |
| Capital projects on account | \$ | 2,827 | \$ 2,952 |
| Equipment purchased on account | | 70 | 314 |
| Investment purchased on account | | - | 100 |
| Donated equipment | | 20 | 23 |
| Loss on retirement of capital assets | | (182) | (221) |
| Change in fair market value of investment | | (126) | 152 |
| Investment earnings on account | | 110 | 227 |
| Amortization of bond premium | | 216 | 162 |
| Grants receivable | | (131) | (860) |

MINNESOTA STATE UNIVERSITY, MANKATO NOTES TO THE FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2011 AND 2010

1. SUMMARY OF SIGNIFICANT ACCOUNTING AND REPORTING POLICIES

Basis of Presentation — The reporting policies of Minnesota State University, Mankato, a member of the Minnesota State Colleges and Universities system, conform to generally accepted accounting principles (GAAP) as prescribed by the Governmental Accounting Standards Board (GASB). The statements of net assets; statements of revenues, expenses, and changes in net assets; and statements of cash flows include financial activities of Minnesota State University, Mankato.

Financial Reporting Entity — Minnesota State Colleges and Universities is an agency of the state of Minnesota and receives appropriations from the state legislature, substantially all of which are used to fund general operations. Minnesota State University, Mankato receives a portion of the Minnesota State Colleges and Universities' appropriation. The operations of most student organizations are included in the reporting entity because the Board of Trustees has certain fiduciary responsibilities for these resources.

Discretely presented component units are legally separate organizations that raise and hold economic resources for the direct benefit of a college or university in accordance with GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*. The Minnesota State University, Mankato Foundation, Inc. is considered significant to the University and is included as a discretely presented component unit and separately identified in Note 18. Complete financial statements may be obtained from the Minnesota State University, Mankato, Minnesota State University, Mankato, State University, Mank

Basis of Accounting — The basis of accounting refers to when revenues and expenses are recognized and reported in the financial statements. The accompanying financial statements have been prepared as a special purpose government entity engaged in business type activities. Business type activities are those that are financed in whole or in part by fees charged to external parties for goods or services. Accordingly, these financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Revenues are recognized when earned and expenses are recognized as they are incurred. Eliminations have been made to minimize the double counting of internal activities. Interfund receivables and payables have been eliminated in the statements of net assets.

Minnesota State Colleges and Universities applies all applicable Financial Accounting Standards Board statements issued prior to November 30, 1989, and GASB statements issued since that date.

Budgetary Accounting — University budgetary accounting, which is the basis for annual budgets and the allocation of state appropriations, differs from GAAP. University budgetary accounting includes all receipts and expenses up to the close of the books in August for the budget fiscal year. Revenues not yet received by the close of the books are not included. The criterion for recognizing expenses is the actual disbursement, not when the goods or services are received.

The state of Minnesota operates on a two year (biennial) budget cycle ending on June 30 of odd numbered years. Minnesota State Colleges and Universities is governed by a 15 member board of trustees appointed by the Governor with the advice and consent of the state senate. The Board approves the University biennial budget request and allocation as part of the Minnesota State Colleges and Universities' total budget.

Budgetary control is maintained at the University. The University President has the authority and responsibility to administer the budget and can transfer money between programs within the University without Board approval. The budget of the University can be legally amended by the authority of the Vice Chancellor/Chief Financial Officer.

The state appropriations do not lapse at year end. Any unexpended appropriation from the first year of a biennium is available for the second year. Any unexpended balance may also carry over into future bienniums.

Capital Appropriation Revenue —Minnesota State Colleges and Universities is responsible for paying one third of the debt service for certain general obligation bonds sold for capital projects, as specified in the authorizing legislation. The portion of general obligation bond debt service that is payable by the state of Minnesota is recognized by the Minnesota State Colleges and Universities as capital appropriation revenue when the related expenses are incurred. Individual colleges and universities are allocated cash, capital appropriation revenue, and debt based on capital project expenses.

Cash and Cash Equivalents —The cash balance represents cash in the state treasury and demand deposits in local bank accounts as well as cash equivalents. Cash equivalents are short term, liquid investments having original maturities (remaining time to maturity at acquisition) of three months or less. Cash and cash equivalents include amounts in demand deposits, savings accounts, cash management pools, repurchase agreements, and money market funds.

Restricted cash is cash held for capital projects and cash in the Revenue Fund for capital projects and debt service. The Revenue Fund is used to account for the revenues, expenses, and net assets of revenue producing facilities, which are supported through usage. It has the authority to sell revenue bonds for the construction and maintenance of revenue producing facilities.

All balances related to the state appropriation, tuition revenues, and most fees are in the state treasury. The University also has three accounts in local banks. The activities handled through local banks include financial aid, student payroll, auxiliary, and student activities.

Investments — The Minnesota State Board of Investment invests the University's balances in the state treasury, except for the Revenue Fund, as part of a state investment pool. This asset is reported as a cash equivalent. Interest income earned on pooled investments is retained by the Office of the Chancellor and allocated to the colleges and universities.

Cash in the Revenue Fund is invested separately. The Fund contracts with the Minnesota State Board of Investment and U.S. Bank, N.A. for investment management services. Investments are reported at fair value. Restricted investments are investments held in the Revenue Fund for capital projects and debt service.

Receivables — Receivables are shown net of an allowance for uncollectible accounts.

Inventories — Inventories are valued at cost using the first in, first out and actual cost methods.

Prepaid Expense — Prepaid expense consists primarily of deposits in the state of Minnesota Debt Service Fund for future general obligation bond payments.

Capital Assets — Capital assets are recorded at cost or, for donated assets, at fair value at the date of acquisition. Estimated historical cost has been used when actual cost is not available. Such assets are depreciated or amortized on a straight line basis over the useful life of the assets. Estimated useful lives are as follows:

| Buildings | 35-40 years |
|-------------------------------|-------------|
| Building improvements | 15-20 years |
| Equipment | 3-20 years |
| Internally developed software | 7 years |
| Library collections | 7 years |

Equipment includes all items with an original cost of \$10,000 and over for items purchased since July 1, 2008; \$5,000 and over for items purchased between July 1, 2003 and June 30, 2008; and \$2,000 and over for items purchased prior to July 1, 2003. Buildings, building improvements, and internally developed software include all projects with a cost of \$250,000 and over for projects started since July 1, 2008, and \$100,000 and over for

projects started prior to July 1, 2008. All land and library collection purchases are capitalized regardless of amount spent.

Funds Held for Others — Funds held for others are primarily assets held for student organizations.

Long Term Liabilities — The state of Minnesota appropriates for and sells general obligation bonds to support construction and renovation of the Minnesota State Colleges and Universities' facilities as approved through the state's capital budget process. The University is responsible for a portion of the debt service on the bonds sold for some University projects. The University may also enter into capital lease agreements for certain capital assets. Other long term liabilities include compensated absences, early termination benefits, net other postemployment benefits, and workers' compensation claims.

Minnesota State Colleges and Universities may finance the construction, renovation and acquisition of facilities for student residences and student unions through the sale of revenue bonds. These activities are accounted for and reported in the Revenue Fund included herein. Details on the Revenue Fund bonds are available in the separately audited and issued Revenue Fund annual financial report. Copies are available from the Financial Reporting Director, Minnesota State Colleges and Universities, 30 7th St. E., Suite 350, St. Paul, Minnesota 55101-7804.

Unearned Revenue — Unearned revenue consists primarily of tuition received, but not yet earned, for summer and fall terms. It also includes residential hall room deposits, parking permit deposits, and amounts received from grants, which have not yet been earned under the terms of the agreement.

Operating Activities — Operating activities as reported in the statements of revenues, expenses, and changes in net assets are those that generally result from exchange transactions such as payments received for providing services and payments made for services or goods received. Nearly all of the University's expenses are from exchange transactions. Certain significant revenue streams relied upon for operations are recorded as nonoperating revenues, including state appropriations, federal, state and private grants and investment income.

Tuition, Fees, and Sales, Net — Tuition, fees, and sales are reported net of scholarship allowances. See Note 12 for additional information.

Restricted Student Payments — Restricted student payments consist of room, board, sales, and fee revenue restricted for payment of revenue bonds, and are net of scholarship allowances. See Note 12 for additional information.

Federal Grants — The University participates in several federal grant programs. The largest programs include Pell, Supplemental Educational Opportunity Grant, Federal Work Study, and TRIO. Federal Grant revenue is recognized as nonoperating revenue in accordance with GASB Statement No. 33, *Accounting and Financial Reporting for Nonexchange Transactions*. During fiscal years 2011 and 2010, \$3,765,861 and \$4,626,534 of federal aid was recognized as revenue related to the American Recovery and Reinvestment Act of 2009. Of this amount, \$1,345,751 and \$1,223,881, respectively, was used to mitigate tuition increases that would have otherwise been necessary. Expenditures under government contracts are subject to review by the granting authority. To the extent, if any, that such a review reduces expenditures allowable under these contracts, the University will record such disallowance at the time the determination is made.

Capital Grants — The University receives federal, state, and private grants which are restricted for the acquisition or construction of capital assets.

Reclassifications —Certain prior year amounts have been reclassified to conform with current year presentation. These classifications had no effect on net assets previously reported. Cost of goods sold in the amount of \$1,192,918, reported in fiscal year 2010 as a reduction to sales revenue, was reclassified to an operating expense. Capital appropriation revenue in the amount of \$354,881 was reclassified as state appropriation revenue. These reclassifications had no effect on total operating loss. Additionally, fiscal year 2010 restricted

expendable net assets restricting in the amount of \$3,427,298 was reclassified to invested in capital assets, net of related debt.

Use of Estimates — To prepare the basic financial statements in conformity with generally accepted accounting principles, management must make estimates and assumptions. These estimates and assumptions may affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The most significant areas that require the use of management's estimates relate to allowances for uncollectible accounts, scholarship allowances, workers' compensation claims, and compensated absences.

Net Assets — The difference between assets and liabilities is net assets. Net assets are further classified for accounting and reporting purposes into the following three net asset categories:

- *Invested in capital assets, net of related debt:* Capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction, or improvement of those assets.
- *Restricted expendable net assets:* Net assets subject to externally imposed stipulations. Net asset restrictions for the University are as follows:

Restricted for bond covenants — revenue bond restrictions

Restricted for other — includes restrictions for the following:

Donations - restricted per donor requests.

Loans — University capital contributed for Perkins loans.

Capital projects — restricted for completion of capital projects.

Debt service — legally restricted for bond debt repayments.

Faculty contract obligations — faculty development and travel required by contracts.

| (In Thousands) | | | | | | | | | |
|------------------------------|----------|----------|--|--|--|--|--|--|--|
| | 2011 | 2010 | | | | | | | |
| Donations | \$ 178 | \$ 171 | | | | | | | |
| Loans | 738 | 751 | | | | | | | |
| Capital projects | 48 | 724 | | | | | | | |
| Debt service | 6,147 | 6,178 | | | | | | | |
| Faculty contract obligations | 1,568 | 1,587 | | | | | | | |
| Total | \$ 8,679 | \$ 9,411 | | | | | | | |
| Total | \$ 8,679 | \$ 9,41 | | | | | | | |

Net Assets Restricted for Other

• *Unrestricted*: Net assets that are not subject to externally imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of management, the System Office, or the Board of Trustees.

2. CASH, CASH EQUIVALENTS AND INVESTMENTS

Cash and Cash Equivalents — All balances related to the appropriation, tuition, and most fees are in the state treasury. In addition, the University has one checking and two savings accounts in local banks. The activities handled through local banks include financial aid, student payroll, auxiliary, and student activities.

Minnesota Statutes, Section 118A.03, requires that deposits be secured by depository insurance or a combination of depository insurance and collateral securities held in the state's name by an agent of the state. This statute further requires that such insurance and collateral shall be at least 10 percent greater than the amount on deposit.

At June 30, 2011 and 2010, the University's local bank balances were \$3,604,757 and \$3,054,709, respectively. These balances were adjusted by items in transit to arrive at the University's cash in bank balance. The University's balance in the treasury, except for the Revenue Fund, is invested by the Minnesota State Board of Investment as part of the state investment pool. This asset is reported as a cash equivalent.

The following tables summarizes cash and cash equivalents:

| Year Ended June 30 (In Thousands) |) | | |
|---------------------------------------|----|---------|--------------|
| Carrying Amount | | 2011 | 2010 |
| Cash, in bank | \$ | 2,664 | \$ 2,134 |
| Money markets | | 32 | 201 |
| Change fund | | 12 | |
| Cash, trustee account (US Bank) | | 20,178 | |
| Total local cash and cash equivalents | - | 22,886 | 2,335 |
| Total treasury cash accounts | | 85,086 | 70,632 |
| Grand Total | \$ | 107,972 | \$ 72,967 |

The cash accounts are invested in short term, liquid, high quality debt securities.

Investments — The Minnesota State Board of Investment manages the majority of the state's investments. All investments managed by Minnesota State Board of Investment are governed by Minnesota Statute, Chapters 11A and 356A. Minnesota Statutes, Section 11A.24, broadly restricts investments to obligations and stocks of United States and Canadian governments, their agencies and registered corporations, other international securities, short term obligations of specified high quality, restricted participation as a limited partner in venture capital, real estate, or resource equity investments to those rated within the top four quality rating categories of a nationally recognized rating agency. The statutes further prescribe the maximum percentage of fund assets that may be invested in various asset classes and contain specific restrictions to ensure the quality of the investments.

Within statutory parameters, Minnesota State Board of Investment has established investment guidelines and benchmarks for all funds under its management. These investment guidelines and benchmarks are tailored to the particular needs of each fund and specify investment objectives, risk tolerance, asset allocation, investment management structure, and specific performance standards.

Custodial Credit Risk — Custodial credit risk for investments is the risk that in the event of a failure of the counterparty, the University will not be able to recover the value of the investments that are in the possession of an outside party. Board procedure 7.5.1 requires compliance with Minnesota Statutes, Section 118A.03, and further excludes the use of FDIC insurance when meeting collateral requirements.

Credit Risk — Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The University's policy for reducing its exposure to credit risk is to comply with Minnesota Statutes, Section 118A.04. This statute limits investments to the top quality rating categories of a nationally recognized rating agency.

At June 30, the University's debt securities were rated equivalent to Standard and Poor's AAA.

Concentration of Credit Risk — Concentration of credit risk is the risk of loss attributed to the magnitude of a government's investment in a single issuer. The University's policy for reducing this risk of loss is to comply with Board procedure 7.5.1 which recommends investments be diversified by type and issuer.

Interest Rate Risk — Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The University complies with Board procedure 7.5.1 that recommends considering fluctuating interest rates and cash flow needs when purchasing short term and long term debt investments.

As of June 30, the University had the following investments and maturities:

| Year Ended June 30 (In Thousands) | | | | | | | | | |
|-----------------------------------|------------|---------------------|------------|---------------------|--|--|--|--|--|
| | | 2011 | | 2010 | | | | | |
| | | Weighted Maturities | | Weighted Maturities | | | | | |
| Investment Type | Fair Value | (In Years) | Fair Value | (In Years) | | | | | |
| US agencies | \$ 7,296 | 13.17 | \$ 7,588 | 14.18 | | | | | |

3. ACCOUNTS RECEIVABLE

The accounts receivable balances are primarily receivables from individuals and businesses. At June 30, 2011 and 2010, the total accounts receivable balances for the University were \$5,657,829 and \$4,901,937, respectively, less an allowance for uncollectible receivables of \$1,178,990 and \$1,101,297, respectively. The allowance for uncollectible accounts has been computed using historical collection rates.

| Summary of Accounts Receiva (In Thousands) | ble at June 30 | | |
|---|----------------|----|---------|
| | 2011 | | 2010 |
| Tuition | \$ 2,098 | \$ | 1,728 |
| Sales and services | 1,603 | | 1,472 |
| Fees | 521 | | 470 |
| Room and board | 549 | | 403 |
| Other | 887 | | 829 |
| Total accounts receivable | 5,658 | | 4,902 |
| Allowance for uncollectible accounts | (1,179) | _ | (1,101) |
| Net accounts receivable | \$ 4,479 | \$ | 3,801 |

4. PREPAID EXPENSE

Prepaid expense consists primarily of funds which have been deposited in the state's Debt Service Fund for future general obligations bond payments in the amounts of \$2,113,052 and \$2,283,623 for fiscal years 2011 and 2010, respectively. Minnesota Statutes, Section 16A.641, requires all state agencies to have on hand on December 1 of each year, an amount sufficient to pay all general obligation bond principal and interest due, and to become due, through July 1 of the second fiscal year. Also, included in prepaid expense for fiscal years 2011 and 2010 respectively, is \$155,242 and \$171,361, stemming from prepaid software maintenance agreements and prepaid conference registrations.

5. LOANS RECEIVABLE

Loans receivable balances primarily consist of loans under the Federal Perkins Loan Program. The federal government provides most of the funding for the loans with amounts collected used for new loan advances. Minnesota State Colleges and Universities' loan collections unit is responsible for loan collections for the University. At June 30, 2011 and 2010, the total loans receivable were \$6,739,037 and \$6,849,857, respectively, less an allowance for uncollectible loans of \$252,299 and \$235,104, respectively.

6. CAPITAL ASSETS

| Year Ended June 30, 2011 (In Thousands) | | | | | | | | | | |
|--|---------------------|-------------|----------|----------|-----------|--|--|--|--|--|
| | Beginning Completed | | | | | | | | | |
| | Balance | Balance | | | | | | | | |
| Capital assets, not depreciated: | | | | | | | | | | |
| Land | \$ 911 | \$ _ \$ | \$ | \$ | \$ 911 | | | | | |
| Construction in progress | 38,071 | 15,854 | | (43,498) | 10,427 | | | | | |
| Total capital assets, not depreciated | 38,982 | 15,854 | | (43,498) | 11,338 | | | | | |
| Capital assets, depreciated: | | | | | | | | | | |
| Buildings and improvements | 268,828 | | | 43,498 | 312,326 | | | | | |
| Equipment | 23,971 | 1,734 | 2,112 | _ | 23,593 | | | | | |
| Internally developed software | 138 | | | _ | 138 | | | | | |
| Library collections | 8,483 | 1,326 | 1,084 | _ | 8,725 | | | | | |
| Total capital assets, depreciated | 301,420 | 3,060 | 3,196 | 43,498 | 344,782 | | | | | |
| Less accumulated depreciation: | | | | | | | | | | |
| Buildings and improvements | 106,537 | 8,988 | | | 115,525 | | | | | |
| Equipment | 16,758 | 1,931 | 2,216 | _ | 16,473 | | | | | |
| Internally developed software | 40 | 20 | | | 60 | | | | | |
| Library collections | 4,874 | 1,246 | 1,084 | | 5,036 | | | | | |
| Total accumulated depreciation | 128,209 | 12,185 | 3,300 | | 137,094 | | | | | |
| Total capital assets, depreciated, net | 173,211 | (9,125) | (104) | 43,498 | 207,688 | | | | | |
| Total capital assets, net | \$ 212,193 | \$ 6,729 \$ | \$ (104) | \$ | \$219,026 | | | | | |

Summaries of changes in capital assets for fiscal years 2011 and 2010 follow:

Year Ended June 30, 2010 (In Thousands)

| | Beginning | Jusanus) | | Completed | Ending |
|--|------------|--------------|-----------|--------------|-------------------|
| | Balance | Increases | Decreases | Construction | Balance |
| Capital assets, not depreciated: | | | | | |
| Land | \$ 911 | \$ _ \$ | s — | \$ | \$ 911 |
| Construction in progress | 16,078 | 30,515 | — | (8,522) | 38,071 |
| Total capital assets, not depreciated | 16,989 | 30,515 | | (8,522) | 38,982 |
| Capital assets, depreciated: | | | | | |
| Buildings and improvements | 260,306 | | _ | 8,522 | 268,828 |
| Equipment | 25,987 | 1,561 | 3,577 | | 23,971 |
| Internally developed software | 138 | — | — | — | 138 |
| Library collections | 8,701 | 1,144 | 1,362 | | 8,483 |
| Total capital assets, depreciated | 295,132 | 2,705 | 4,939 | 8,522 | 301,420 |
| Less accumulated depreciation: | | | | | |
| Buildings and improvements | 98,995 | 7,542 | _ | | 106,537 |
| Equipment | 18,220 | 2,012 | 3,474 | — | 16,758 |
| Internally developed software | 20 | 20 | — | — | 40 |
| Library collections | 5,024 | 1,212 | 1,362 | | 4,874 |
| Total accumulated depreciation | 122,259 | 10,786 | 4,836 | | 128,209 |
| Total capital assets, depreciated, net | 172,873 | (8,081) | 103 | 8,522 | 173,211 |
| Total capital assets, net | \$ 189,862 | \$ 22,434 \$ | 5 103 | \$ | \$ <u>212,193</u> |

7. ACCOUNTS PAYABLE

Accounts payable represent amounts due for goods and services received prior to the end of the fiscal year.

| Summary of Accounts Payable at June 30 | | | | | | | | | | | |
|--|----------|----------|--|--|--|--|--|--|--|--|--|
| (In Thousands) | | | | | | | | | | | |
| 2011 2010 | | | | | | | | | | | |
| Purchased services | \$ 1,248 | \$ 786 | | | | | | | | | |
| Supplies | 1,048 | 470 | | | | | | | | | |
| Salaries | 275 | 236 | | | | | | | | | |
| Repairs and maintenance | 80 | 631 | | | | | | | | | |
| Capital projects | 486 | 765 | | | | | | | | | |
| Equipment | 70 | 314 | | | | | | | | | |
| Library materials | 123 | 1 | | | | | | | | | |
| Inventory | 10 | 10 | | | | | | | | | |
| Investments | | 100 | | | | | | | | | |
| Other | 233 | 357 | | | | | | | | | |
| Total | \$ 3,573 | \$ 3,670 | | | | | | | | | |

In addition, as of June 30, 2011 and 2010, the university had payables from restricted assets in the amounts of \$2,341,725 and \$2,187,395, respectively, which were related to capital projects financed by general obligation bonds and revenue bonds.

8. LONG TERM OBLIGATIONS

Summaries of amounts due within one year are reported in the current liability section of the statements of net assets.

The changes in long term debt for fiscal years 2011 and 2010 follow:

| Year Ended June 30, 2011 | | | | | | | | | | | |
|--------------------------|----|-----------|----|-----------|----|-----------|----|---------|----|---------|--|
| (In Thousands) | | | | | | | | | | | |
| | F | Beginning | | | | | | Ending | | Current | |
| | | Balance | | Increases | | Decreases | | Balance | | Portion | |
| Liabilities for: | _ | | | | - | | - | | | | |
| Bond premium | \$ | 2,330 | \$ | 830 | \$ | 216 | \$ | 2,944 | \$ | | |
| Capital leases | | 1,711 | | | | 165 | | 1,546 | | 149 | |
| General obligation bonds | | 21,685 | | 964 | | 1,390 | | 21,259 | | 1,394 | |
| Revenue bonds | | 48,410 | | 29,410 | | 1,569 | | 76,251 | | 1,629 | |
| Total long term debt | \$ | 74,136 | \$ | 31,204 | \$ | 3,340 | \$ | 102,000 | \$ | 3,172 | |

| Year Ended June 30, 2010 |
|--------------------------|
| (In Thousands) |

| (III Thousands) | | | | | | | | | | |
|--------------------------|----|-----------|----|---------------------|--------|-------|---------|---------|----|---------|
| | I | Beginning | | | Ending | | Current | | | |
| | | Balance | Ι | Increases Decreases | | | | Balance | | Portion |
| Liabilities for: | | | | | | | - | | - | |
| Bond premium | \$ | 2,216 | \$ | 276 | \$ | 162 | \$ | 2,330 | \$ | |
| Capital leases | | 2,107 | | | | 396 | | 1,711 | | 165 |
| General obligation bonds | | 18,421 | | 4,491 | | 1,227 | | 21,685 | | 1,346 |
| Revenue bonds | _ | 49,680 | | | | 1,270 | _ | 48,410 | | 1,569 |
| Total long term debt | \$ | 72,424 | \$ | 4,767 | \$ | 3,055 | \$ | 74,136 | \$ | 3,080 |

| Year Ended June 30, 2011 | | | | | | | | | |
|-----------------------------------|----|------------|------|----------|----|----------|----|---------|-------------|
| | (| (In Thousa | ands |) | | | | | |
| | В | eginning | | | | | | Ending | Current |
| |] | Balance | Ir | ncreases | D | ecreases |] | Balance | Portion |
| Liabilities for: | | | | | | | | | |
| Compensated absences | \$ | 13,254 | \$ | 585 | \$ | 1,432 | \$ | 12,407 | \$ 1,365 |
| Early termination benefits | | 225 | | 299 | | 225 | | 299 | 299 |
| Net other postemployment benefits | | 1,428 | | 998 | | 504 | | 1,922 | |
| Workers' compensation | | 793 | | 948 | | 460 | | 1,281 | 563 |
| Total other compensation benefits | \$ | 15,700 | \$ | 2,830 | \$ | 2,621 | \$ | 15,909 | \$ 2,227 |

The changes in other compensation benefits for fiscal years 2011 and 2010 follow:

| Year Ended June 30, 2010 | | | | | | | | | |
|-----------------------------------|----|------------|-----|-----------|----|-----------|----|---------|-------------|
| | (| (In Thousa | nds | 3) | | | | | |
| |] | Beginning | | | | | | Ending | Current |
| | | Balance | | Increases |] | Decreases | | Balance | Portion |
| Liabilities for: | - | | - | | - | | - | | |
| Compensated absences | \$ | 13,630 | \$ | 2,422 | \$ | 2,798 | \$ | 13,254 | \$ 1,432 |
| Early termination benefits | | 144 | | 225 | | 144 | | 225 | 225 |
| Net other postemployment benefits | | 980 | | 906 | | 458 | | 1,428 | |
| Workers' compensation | | 976 | | 367 | | 550 | | 793 | 333 |
| Total other compensation benefits | \$ | 15,730 | \$ | 3,920 | \$ | 3,950 | \$ | 15,700 | \$ 1,990 |

Bond Premium — In fiscal years 2011 and 2010, general obligation bonds were issued resulting in premiums of \$450,023 and \$276,332, respectively. In fiscal year 2011, revenue bonds were issued resulting in a premium of \$379,717. Prior to that in fiscal years 2009 and 2006, revenue bonds were issued resulting premiums of \$16,536 and \$1,640,942, respectively. Amortization of the bond premium is calculated using the straight line method and amortized over the remaining life of the bonds.

Capital Leases — Liabilities for capital leases include those leases that meet the criteria in the FASB Accounting Standards Codification (ASC) 840, *Leases*. See Note 11 for details.

General Obligation Bonds — The state of Minnesota sells general obligation bonds to finance most of the Minnesota State Colleges and Universities' capital projects. The interest rate on these bonds ranges from 2.0 to 5.5 percent. The Minnesota State Colleges and Universities is responsible for paying one third of the debt service for certain general obligation bonds sold for those capital projects, as specified in the authorizing legislation. This debt obligation is allocated to the colleges and universities based upon the specific projects funded. The general obligation bond liability in these financial statements represents the University's share.

Revenue Bonds— The Revenue Fund is authorized by Minnesota Statutes, Section 136F.98, to issue revenue bonds whose aggregate principal shall not exceed \$300,000,000 at any time. The proceeds of these bonds are used to finance the acquisition, construction, and remodeling of buildings for residence hall, student union, food service, wellness facility, and other revenue-producing facilities at institutions within the Minnesota State Colleges and Universities system. Revenue bonds currently outstanding have interest rates between 2.0 percent and 6.5 percent.

The revenue bonds are payable solely from, and collateralized by, an irrevocable pledge of revenues to be derived from the operation of the financed buildings and from student fees. These revenue bonds are payable through fiscal year 2033. Annual principal and interest payments on the bonds are expected to require less than 15.63 percent of net revenues. The total principal and interest remaining to be paid on the bonds is \$119,028,164. Principal and interest paid for the current year and total customer net revenues were \$4,230,114 and \$27,072,136, respectively.

Compensated Absences — University employees accrue vacation leave, sick leave and compensatory leave at various rates within limits specified in the collective bargaining agreements. The liability for compensated absences is payable as severance pay under specific conditions. This leave is liquidated only at the time of termination from state employment.

Early Termination Benefits — Early termination benefits are those received for discontinuing services earlier than planned. See Note 9 for details.

Net Other Postemployment Benefits — Other postemployment benefits are health insurance benefits for certain retired employees under a single employer, fully insured plan. Under the health benefits program, retirees are required to pay 100 percent of the total premium cost. Since the premium is a blended rate determined on the entire active and retiree population, the retirees are receiving an implicit rate subsidy. See Note 10 for further details.

Workers' Compensation — The state of Minnesota Department of Management and Budget manages the self insured workers' compensation claims activities. The reported liability for workers' compensation of \$1,280,359 and \$793,258, at June 30, 2011 and 2010, respectively, is based on claims filed for injuries to state employees occurring prior to the fiscal year end, and is an undiscounted estimate of future payments.

Capital Contributions — The liabilities of \$6,378,106 and \$6,490,400, at June 30, 2011 and 2010, respectively, represent the amounts the University would owe the federal government if it were to discontinue the Perkins loan program. The net change is a \$112,294 decrease and a \$77,733 decrease for the fiscal years 2011 and 2010, respectively.

Principal and interest payment schedules are provided in the following table for capital leases, general obligation bonds, and revenue bonds. There are no payment schedules for bond premium, compensated absences, early termination benefits, net other postemployment benefits, workers' compensation, or capital contributions.

| | | | L | ong Te | | | epayment | Sch | nedule | | | | |
|----------------|---------|----------|-------|---------|--|----|-----------|------|---------|----|-----------|-------|---------|
| (In Thousands) | | | | | | | | | | | | | |
| | General | | | | | | | | | | | | |
| Fiscal Years | | Capita | l Lea | ses | | _ | Obligatio | on B | onds | _ | Revenu | ie Bo | onds |
| | Pı | rincipal | Ir | nterest | | F | Principal | Ι | nterest |] | Principal | Ι | nterest |
| 2012 | \$ | 149 | \$ | 69 | | \$ | 1,394 | \$ | 989 | \$ | 1,629 | \$ | 3,595 |
| 2013 | | 157 | | 62 | | | 1,343 | | 927 | | 2,764 | | 3,384 |
| 2014 | | 164 | | 55 | | | 1,343 | | 863 | | 2,853 | | 3,280 |
| 2015 | | 172 | | 46 | | | 1,294 | | 798 | | 2,977 | | 3,166 |
| 2016 | | 181 | | 38 | | | 1,280 | | 734 | | 3,073 | | 3,041 |
| 2017-2021 | | 723 | | 62 | | | 6,329 | , | 2,732 | | 17,413 | | 13,035 |
| 2022-2026 | | | | | | | 5,735 | | 1,227 | | 18,487 | | 8,761 |
| 2027-2031 | | | | | | | 2,541 | | 173 | | 20,470 | | 4,236 |
| 2032-2036 | | | | | | | | | | | 6,585 | | 279 |
| Total | \$ | 1,546 | \$ | 332 | | \$ | 21,259 | \$ | 8,443 | \$ | 76,251 | \$ | 42,777 |

9. EARLY TERMINATION BENEFITS

Early termination benefits are defined as benefits received for discontinuing service earlier than planned.

Inter Faculty Organization (IFO) contract

The IFO contract allows faculty members, who meet certain eligibility and combination of age and years of service requirements, to receive an early retirement incentive.

A cash payment based on base salary at time of separation, as well as an amount equal to the employer's contribution for one year's health insurance premiums, are deposited in his/her health care savings plan at time of separation. The cash incentive can be paid either in one or two payments. The number of retired faculty who received this benefit and the amount of future liability for those faculty as of the end of fiscal years 2011 and 2010 follow.

| | Number of | Future Liability |
|-------------|-----------|------------------|
| Fiscal Year | Faculty | (In Thousands) |
| 2011 | 14 | \$ 267 |
| 2010 | 10 | 193 |

Minnesota State University Association of Administrative Service Faculty (MSUAASF) contract

The MSUAASF contract allows faculty members who meet certain eligibility and combination of age and years of service requirements to receive an early retirement incentive cash payment based on base salary at time of separation, as well as an amount equal to the employer's contribution for one year's health insurance premiums deposited in his/her health care savings plan at time of separation. The cash incentive can be paid either in one or two payments. The number of retired faculty who received this benefit and the amount of future liability for those faculty as of the end of fiscal years 2011 and 2010 follow:

| | Number of | Future Liability |
|-------------|-----------|------------------|
| Fiscal Year | Faculty | (In Thousands) |
| 2011 | 2 | \$ 32 |
| 2010 | 1 | 32 |

10. NET OTHER POSTEMPLOYMENT BENEFITS

The University provides health insurance benefits for certain retired employees under a single employer fully insured plan, as required by Minnesota Statute, 471.61, Subdivision 2B. Active employees who retire when eligible to receive a retirement benefit from a Minnesota public pension plan and do not participate in any other health benefits program providing coverage similar to that herein described, will be eligible to continue coverage with respect to both themselves and their eligible dependent(s) under the health benefits program. Retirees are required to pay 100 percent of the total premium cost. Since the premium is a blended rate determined on the entire active and retiree population, the retirees are receiving an implicit rate subsidy. As of July 1, 2010, there were approximately 51 retirees receiving health benefits from the health plan.

Annual OPEB Cost and Net OPEB Obligation — The annual other postemployment benefit (OPEB) cost is calculated based on the annual required contribution (ARC) of the employer, an amount actuarially determined in accordance with the parameters of GASB Statement No. 45, Accounting and Financial Reporting by Employers for Post Employment Benefits Other Than Pensions. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed 30 years.

| | _ | 2011 | 2010 |
|------------------------------------|----|-------|-------------|
| Annual required contribution (ARC) | \$ | 985 | \$ 897 |
| Interest on net OPEB obligation | | 68 | 47 |
| Adjustment to ARC | | (55) | (38) |
| Annual OPEB cost | - | 998 | 906 |
| Contributions during the year | | (504) | (458) |
| Increase in net OPEB obligation | - | 494 | 448 |
| Net OPEB cost, beginning of year | | 1,428 | 980 |
| Net OPEB cost, end of year | \$ | 1.922 | \$ 1.428 |

The following table shows the components of the annual OPEB cost (expense) for 2011 and 2010, the amount actually contributed to the plan, and changes in the net OPEB obligation:

The University's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for fiscal years 2011 and 2010, were as follows:

| For the Year Ended Ju (In Thousands) | ne 30 | |
|---|-----------------|-----------------|
| (III Thousands) | 2011 | 2010 |
| Beginning of year net OPEB obligation | \$ 1,428 | \$ 980 |
| Annual OPEB cost | 998 | 906 |
| Employer contribution | (504) | (458) |
| End of year net OPEB obligation | <u>\$ 1,922</u> | <u>\$ 1,428</u> |
| Percentage contributed | 50.50% | 50.55% |

Funding Status — There are currently no assets that have been irrevocably deposited in a trust for future health benefits. Therefore, the actuarial value of assets is zero.

| Schedule of Funding Progress | | | | | | | | |
|------------------------------|-----------|-----------|-------------------|--------|-----------|-----------------|--|--|
| | | | (In Thousands) | | | | | |
| Actuarial | Actuarial | Actuarial | Unfunded | | | UAAL as a | | |
| Valuation | Value of | Accrued | Actuarial Accrued | Funded | Covered | Percentage of | | |
| Date | Assets | Liability | Liability | Ratio | Payroll | Covered Payroll | | |
| | (a) | (b) | (b - a) | (a/b) | (c) | ((b - a)/c) | | |
| July 1, 2010 | | \$9,869 | \$9,869 | 0.00% | \$101,968 | 9.68% | | |

Actuarial Methods and Assumptions — Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and healthcare cost trends. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future.

Projections of benefits for financial reporting purposes are based on the substantive plan (as understood by the employer and the plan members) and include the types of benefits provided at the time of each valuation. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short term volatility in actuarial accrued liabilities, consistent with the long term perspective of the calculations.

In the July 1, 2010 actuarial valuation, the entry age normal actuarial cost method was used. The actuarial assumptions included a 4.75 percent discount rate, which is based on the estimated long term investment yield on the general assets, using an underlying long term inflation assumption of 3 percent. The annual healthcare cost trend rate is 6.25 percent initially, reduced incrementally to an ultimate rate of 5 percent after twenty years. The unfunded actuarial accrued liability is being amortized as a level dollar amount over an open 30 year period

11. LEASE AGREEMENTS

Operating Leases — The University is committed under various leases primarily for building space. These leases are considered for accounting purposes to be operating leases. Lease expenses for the years ended June 30, 2011 and 2010, totaled approximately \$880,194 and \$872,662, respectively. Future minimum lease payments for existing lease agreements are as follows.

| Year Ended June 30 | | | | | | | |
|--------------------|----|-------|--|--|--|--|--|
| (In Thousands) | | | | | | | |
| Fiscal Year | A | mount | | | | | |
| 2012 | \$ | 823 | | | | | |
| 2013 | | 835 | | | | | |
| 2014 | | 814 | | | | | |
| 2015 | | 737 | | | | | |
| 2016 | | 634 | | | | | |
| 2017 | | 53 | | | | | |
| Total | \$ | 3,896 | | | | | |
| | | | | | | | |

Capital Leases — In fiscal year 2005, the University entered into a 15 year, \$3,281,428 (principal and interest) capital lease for an emergency generator. This lease meets the criteria of a capital lease as defined by the FASB ASC 840, *Leases*, which defines a capital lease generally as one which transfers benefits and risk of ownership to the lessee. See Note 8 for principal and interest payment schedules.

Income Leases — The University has entered into several income lease agreements, primarily for building space. Lease income for the years ended June 30, 2011 and 2010, totaled \$235,571 and \$249,545, respectively, and are included in other income in the statements of revenues, expenses, and changes in net assets. Future expected income receipts for existing lease agreements are as follows:

| Year Ended June 30 | | | | | | | | |
|--------------------|----|-------|--|--|--|--|--|--|
| (In Thousands) | | | | | | | | |
| Fiscal Year | A | mount | | | | | | |
| 2012 | \$ | 166 | | | | | | |
| 2013 | | 107 | | | | | | |
| 2014 | | 95 | | | | | | |
| 2015 | | 59 | | | | | | |
| 2016 | | 32 | | | | | | |
| 2017-2021 | | 76 | | | | | | |
| Total | \$ | 535 | | | | | | |

12. TUITION, FEES, AND SALES, NET

The following table provides information related to tuition, fees, and sales revenue:

| | For t | he Year Ended June 30 (In Thousands) | | | |
|-----------------------------|----------------------|---|------------------|-------------|---------|
| | | 2011 | | 2010 | |
| | | Scholarship | | Scholarship | |
| Description | Gross | Allowance Net | Gross | Allowance | Net |
| Tuition | \$ 90,083 \$ | (22,014) \$ 68,069 | \$ 83,019 \$ | (20,693) \$ | 62,326 |
| Fees | 9,007 | (1,256) 7,751 | 8,783 | (1,436) | 7,347 |
| Sales | 10,529 | — 10,529 | 10,478 | | 10,478 |
| Restricted student payments | 27,020 | (619) 26,401 | 25,059 | (754) | 24,305 |
| Total | \$ <u>136,639</u> \$ | (23,889) \$112,750 | \$ 127,339 \$ | (22,883) \$ | 104,456 |

13. OPERATING EXPENSES BY FUNCTIONAL CLASSIFICATION

The following tables provide information related to operating expenses by functional classification:

| (In Thousands) | | | | | | | | | |
|----------------------------|----|----------|----|----------|----|--------|----|----------|---------------|
| Description | | Salaries | | Benefits | | Other | | Interest | Total |
| Academic support | \$ | 13,492 | \$ | 3,815 | \$ | 8,790 | \$ | 188 | \$ 26,285 |
| Institutional support | | 9,203 | | 3,393 | | 6,878 | | 128 | 19,602 |
| Instruction | | 51,463 | | 14,477 | | 12,020 | | 717 | 78,677 |
| Public service | | 1,516 | | 299 | | 943 | | 21 | 2,779 |
| Research | | 1,494 | | 335 | | 1,451 | | 21 | 3,301 |
| Student services | | 12,237 | | 3,786 | | 8,622 | | 170 | 24,815 |
| Auxiliary enterprises | | 7,960 | | 2,069 | | 17,307 | | 2,560 | 29,896 |
| Scholarships & fellowships | | | | | | 3,880 | | _ | 3,880 |
| Less interest expense | | _ | | | | | | (3,805) | (3,805) |
| Total operating expenses | \$ | 97,365 | \$ | 28,174 | \$ | 59,891 | \$ | | \$ 185,430 |

For the Year Ended June 30, 2011

For the Year Ended June 30, 2010 (In Thousands)

| | (III) | THO | usanus) | | | |
|----------------------------|--------------|-----|----------|--------------|-----------|---------------|
| Description | Salaries | | Benefits | Other | Interest | Total |
| Academic support | \$ 13,787 | \$ | 4,056 | \$ 7,965 | \$ 175 | \$ 25,983 |
| Institutional support | 8,688 | | 3,476 | 7,852 | 110 | 20,126 |
| Instruction | 51,444 | | 14,648 | 9,992 | 652 | 76,736 |
| Public service | 1,557 | | 303 | 711 | 20 | 2,591 |
| Research | 1,602 | | 382 | 1,632 | 20 | 3,636 |
| Student services | 12,274 | | 3,884 | 7,929 | 155 | 24,242 |
| Auxiliary enterprises | 7,732 | | 2,083 | 15,342 | 2,153 | 27,310 |
| Scholarships & fellowships | _ | | _ | 4,161 | _ | 4,161 |
| Less interest expense | _ | | _ | _ | (3,285) | (3,285) |
| Total operating expenses | \$ 97,084 | \$ | 28,832 | \$ 55,584 | \$ | \$ 181,500 |

14. EMPLOYEE PENSION PLANS

Minnesota State University, Mankato participates in three retirement plans: the State Employees Retirement Fund administered by the Minnesota State Retirement System; the Teachers Retirement Fund administered by the Minnesota Teachers Retirement Association, and the Minnesota State Colleges and Universities Defined Contribution Retirement Plan.

State Employees Retirement Fund (SERF)

Pension fund information is provided by the Minnesota State Retirement System, which prepares and publishes its own stand alone comprehensive annual financial report, including financial statements and required supplementary information. Copies of the report may be obtained directly from Minnesota State Retirement System at 60 Empire Drive, Suite 300, St. Paul, Minnesota 55103-3000.

The SERF is a cost sharing, multiple employer defined benefit plan. All classified employees are covered by this plan. A classified employee is one who serves in a civil service position. Normal retirement age is 65. The annuity formula is the greater of a step rate with a flat rate reduction for each month of early retirement, or a level rate (the higher step rate) with an actuarial reduction for early retirement. The applicable rates are 1.2 percent and 1.7 percent of the members' average salary, which is defined as the highest salary paid in five

successive years of service. Minnesota State Colleges and Universities, as an employer for some participants, is liable for a portion of any unfunded accrued liability of this fund.

The statutory authority for SERF is Minnesota Statutes, Chapter 352. For fiscal year 2009 the funding requirement for both employer and employee was 4.5 percent. For fiscal year 2010 the funding requirement was 4.75 percent for both employer and employee. For fiscal year 2011 the funding requirement was 5 percent for both employee. Actual contributions were 100 percent of required contributions.

Required contributions for Minnesota State University, Mankato were:

| (In Thousands) | | | | | | |
|----------------|----------|--|--|--|--|--|
| Fiscal Year | Amount | | | | | |
| 2011 | \$ 1,173 | | | | | |
| 2010 | 1,083 | | | | | |
| 2009 | 1,101 | | | | | |

Teachers Retirement Fund (TRF)

Pension fund information is provided by the Minnesota Teachers Retirement Association, which prepares and publishes its own stand alone comprehensive annual financial report, including financial statements and required supplementary information. Copies of the report may be obtained directly from Teachers Retirement Association at 60 Empire Drive, Suite 400, St. Paul, Minnesota 55103-3000.

The TRF is a cost sharing, multiple employer defined benefit plan. Teachers and other related professionals may participate in TRF. Normal retirement age is 65. Coordinated membership includes participants who are covered by the Social Security Act. The annuity formula is the greater of a step rate with a flat reduction for each month of early retirement, or a level rate (the higher step rate) with an actuarially based reduction for early retirement. The applicable rates for coordinated members range from 1.2 percent and 1.7 percent for service rendered before July 1, 2006, and 1.4 percent and 1.9 percent for service rendered on or after July 1, 2006. Minnesota State Colleges and Universities, an employer for some participants, is liable for a portion of any unfunded accrued liability of this fund.

The statutory authority for TRF is Minnesota Statutes, Chapter 354. For fiscal years 2009, 2010 and 2011 the funding requirement was 5.5 percent for both employer and employee coordinated members. Beginning July 1, 2011, both employee and employer contribution rate increases will be phased in with a 0.5 percent increase, occurring every July 1 over four years, until it reaches a contribution rate of 7.5 percent on July 1, 2014. Actual contributions were 100 percent of required contributions.

Required contributions for Minnesota State University, Mankato were:

| (In Thousands) | | | | | |
|----------------|----|-------|--|--|--|
| Fiscal Year | A | mount | | | |
| 2011 | \$ | 547 | | | |
| 2010 | | 624 | | | |
| 2009 | | 684 | | | |

Minnesota State Colleges and Universities Defined Contribution Retirement Fund

<u>General Information</u> — The Minnesota State Colleges and Universities Defined Contribution Retirement Fund include two plans: an Individual Retirement Account Plan and a Supplemental Retirement Plan. Both plans are mandatory, tax deferred, single employer defined, contribution plans authorized by Minnesota Statutes, Chapters 354B and 354C. The plans are designed to provide retirement benefits to Minnesota State Colleges and Universities unclassified employees. An unclassified employee is one who belongs to Minnesota State Colleges and Universities specific bargaining units. The plans cover unclassified teachers, librarians, administrators and certain other staff. The plans are mandatory for qualified employees and vesting occurs immediately. The administrative agent of the two plans is Teachers Insurance and Annuity Association College Retirement Equities Fund (TIAA-CREF). Separately issued financial statements can be obtained from TIAA-CREF, Normandale Lake Office Park, 8000 Norman Center Drive, Suite 1100, Bloomington, Minnesota 55437.

Individual Retirement Account Plan (IRAP)

<u>Participation</u> — Every employee who is in unclassified service is required to participate in TRF or IRAP upon achieving eligibility. An unclassified employee is one who serves in a position deemed unclassified according to Minnesota Statutes. This includes presidents, vice presidents, deans, administrative or service faculty, teachers, and other managers and professionals in academic and academic support programs. Eligibility begins with the employment contract for the first year of unclassified service in which the employee is hired for more than 25 percent of a full academic year, excluding summer session. An employee remains a participant of the plan, even if employed for less than 25 percent of a full academic years.

<u>Contributions</u> — There are two member groups participating in the IRAP: a faculty group and an administrators group. For faculty and administrators, the employer and employee statutory contribution rates are 6 percent and 4.5 percent, respectively. The contributions are made under the authority of Minnesota Statutes, Chapter 354B.

Required contributions for Minnesota State University, Mankato were:

| (In Thousands) | | | | | |
|----------------|----|----------|----|----------|--|
| Fiscal Year | H | Employer | E | Employee | |
| 2011 | \$ | 2,964 | \$ | 2,195 | |
| 2010 | | 2,958 | | 2,196 | |
| 2009 | | 2,971 | | 2,209 | |

Supplemental Retirement Plan (SRP)

<u>Participation</u> — Each employee who has completed two full time years of unclassified service with Minnesota State Colleges and Universities must participate upon achieving eligibility. The eligible employee is enrolled on the first day of the fiscal year following completion of two full time years. Vesting occurs immediately and normal retirement age is 55.

<u>Contributions</u> — Participants contribute 5 percent of the eligible compensation up to a defined maximum annual contribution as specified in the following table:

| | | Maximum |
|--|---------------------|--------------|
| | Eligible | Annual |
| Member Group | Compensation | Contribution |
| Inter Faculty Organization | \$6,000 to \$51,000 | \$2,250 |
| Minnesota State University Association of Administrative & Service Faculty | 6,000 to 50,000 | 2,200 |
| Administrators | 6,000 to 60,000 | 2,700 |

The University matches amounts equal to the contributions made by participants. The contributions are made under the authority of Minnesota Statute, Chapter 354C.

Required contributions for Minnesota State University, Mankato were as follows:

| Required Contributions | | | | | |
|-------------------------------|----|--------|--|--|--|
| (In Thousands) | | | | | |
| Fiscal Year | _ | Amount | | | |
| 2011 | \$ | 1,386 | | | |
| 2010 | | 1,474 | | | |
| 2009 1,450 | | | | | |

General Employees Retirement Fund (GERF)

Pension fund information is provided by the Public Employees Retirement Association of Minnesota, which prepares and publishes its own stand alone comprehensive annual financial report, including financial statements and required supplementary information. Copies of the report may be obtained directly from Public Employee Retirement Association at 60 Empire Drive, Suite 200, St. Paul, Minnesota 55103.

The GERF is a cost sharing, multiple employer defined benefit plan. Former employees of various governmental subdivisions including counties, cities, school districts and related organizations participate in the plan. Normal retirement age is 65. The annuity formula is the greater of a step rate with a flat reduction for each month of early retirement, or a level rate (the higher step rate) with an actuarially based reduction for early retirement. The applicable rates for members are 1.2 percent and 1.7 percent. Minnesota State Colleges and Universities, an employer for some participants, is liable for a portion of any unfunded accrued liability of this fund.

The statutory authority for GERF is Minnesota Statutes, Chapter 353. GERF establishes the employer and employee contribution rates on a calendar year basis rather than on a fiscal year basis. For the period January 1, 2008 through December 31, 2008, employee and employer contribution rates were 6 percent and 6.5 percent, respectively. For the period January 1, 2009 through December 31, 2009, employee and employer contribution rates were 6 percent and 6.75 percent, respectively. For the period January 1, 2010 through December 31, 2010, employee and employer contribution rates were 6 percent and 6.75 percent, respectively. For the period January 1, 2010 through December 31, 2010, employee and employer contribution rates were 6 percent and 7 percent, respectively. For the period January 1, 2011 through December 31, 2011, employee and employer contribution rates are 6.25 percent and 7.25 percent, respectively. Actual contributions were 100 percent of required contributions.

Required contributions for Minnesota State University, Mankato were as follows:

| (In Thousands) | | | | | |
|----------------|----------|------|--|--|--|
| Fiscal Year | Employee | | | | |
| 2011 | \$ 3 | \$ 2 | | | |
| 2010 | 4 | 3 | | | |
| 2009 | 3 | 3 | | | |

15. SEGMENT INFORMATION

A segment is an identifiable activity reported as a standalone entity for which one or more revenue bonds are outstanding. A segment has a specific identifiable revenue stream pledged in support of revenue bonds and has related expenses, gains and losses, assets, and liabilities that are required by an external party to be accounted for separately.

Minnesota State Colleges and Universities issues revenue bonds to finance the University dormitories and student unions.

| (In Thousands) | |
|---|--|
| · · · · · · · · · · · · · · · · · · · | 2011 2010 |
| CONDENSED STATEMENTS OF NET ASSETS | |
| Assets: | |
| Current assets | \$ 16,092 \$ 14,169 |
| Current restricted assets | 34,494 10,377 |
| Noncurrent restricted assets | 6,397 6,280 |
| Noncurrent capital assets, net | 73,040 66,403 |
| Total assets | 130,023 97,229 |
| Liabilities: | |
| Current liabilities | 6,365 5,223 |
| Noncurrent liabilities | 76,712 48,655 |
| Total liabilities | 83,077 53,878 |
| Net Assets: | |
| Invested in capital assets, net of related debt | 29,632 27,284 |
| Restricted | 17,314 16,067 |
| Total net assets | <u>\$ 46,946</u> <u>\$ 43,351</u> |
| | |
| CONDENSED STATEMENTS OF REVENUES, | |
| EXPENSES, AND CHANGES IN NET ASSETS | |
| Operating revenues | \$ 27,073 \$ 25,198 |
| Operating expenses | 21,071 19,133 |
| Net operating income | 6,002 6,065 |
| Nonoperating revenues (expenses) | (2,402) (1,893) |
| Loss on disposal of capital assets | (5) (11) |
| Change in net assets | 3,595 4,161 |
| Net assets, beginning of year | 43,351 39,190 |
| Net assets, end of year | <u>\$ 46,946</u> <u>\$ 43,351</u> |
| | |
| CONDENSED STATEMENTS OF CASH FLOWS | |
| Net cash provided (used) by | |
| Operating activities | \$ 9,946 \$ 8,827 |
| Investing activities | 78 333 |
| Noncapital and related financing activities | 2 |
| Capital and related financing activities | 16,419 (15,269) |
| Net increase (decrease) | $\frac{10,119}{26,443}$ $\frac{(10,209)}{(6,107)}$ |
| Cash, beginning of year | 23,001 29,108 |
| Cash, end of year | \$ 49,444 \$ 23,001 |
| cuon, ena er your | φ 19,111 φ 23,001 |
| | |

Minnesota State University, Mankato Portion of the Revenue Fund (In Thousands)

16. COMMITMENTS

New commitments made by the University during fiscal year 2011 include multiple building improvement projects. New commitments for building projects, worth approximately \$37.6 million, are for projects such as a new residence hall, residence hall renovations, and other miscellaneous building improvements.

Most of the smaller building improvement projects are expected to be completed during fiscal year 2012. The three largest building construction and improvement commitments made during fiscal year 2011 were for the

Margaret R. Preska Residence Community building, the Carkoski Commons Dining facility renovation project, and the McElroy Residence Hall renovation project.

Construction on the new Margaret R. Preska Residence Community building, funded primarily by revenue bond proceeds, is expected to be completed in August 2012 at a cost of \$31.9 million. The Carkoski Commons Dining facility renovation project, funded by revenue fund operating funds, is expected to be completed to be completed in November 2011 at cost of \$2.4 million. The McElroy Residence Hall renovation project, funded by revenue fund operating funds, is expected to be completed in September 2011 at a cost of \$2.3 million.

17. RISK MANAGEMENT

Minnesota State Colleges and Universities is exposed to various risks of loss related to tort; theft of, damage to, or destruction of assets; error or omissions; and employer obligations. Minnesota State Colleges and Universities manage these risks through state of Minnesota insurance plans including the state of Minnesota Risk Management Fund and through purchased insurance coverage.

Automobile liability coverage is required by the state and is provided by the Minnesota Risk Management Fund. The University purchased optional physical damage coverage for all vehicles.

Property and casualty coverage is required by Minnesota State Colleges and Universities policy. The University also selected professional liability insurance for employed physicians and student health services professional liability insurance. The Minnesota Risk Management Fund provides the following coverage levels.

| Coverage | Amount |
|--|---------------------------------|
| Institution deductible (Academic & Residential Life) | \$100,000 |
| Institution deductible (Centennial Student Union) | \$25,000 |
| Fund responsibility | Deductible to \$1,000,000 |
| Primary re insurer coverage | \$1,000,001 to \$25,000,000 |
| Catastrophic Insurance | \$25,000,001 to \$1,000,000,000 |
| Bodily injury and property damage per person | \$500,000 |
| Bodily injury and property damage per occurrence | \$1,500,000 |
| Annual maximum paid by fund, excess by reinsurer | \$4,000,000 |
| Maintenance deductible for additional claims | \$25,000 |

Minnesota State University, Mankato retains the risk of loss. The University did not have any settlements in excess of coverage in the last three years.

The Minnesota Risk Management Fund purchased student intern professional liability and dental clinics professional liability insurance on the open market for the University.

Minnesota State Colleges and Universities participates in the State Employee Group Insurance Plan, which provides life insurance, hospital, medical, and dental benefits coverage through provider organizations.

Workers' compensation is covered through state participation in the Workers' Compensation Reinsurance Association, which pays for catastrophic workers' compensation claims. Other workers' compensation risks are covered through self insurance for which Minnesota State Colleges and Universities pays the cost of claims through the state Workers' Compensation Fund.

A Minnesota State Colleges and Universities' workers' compensation payment pool helps institutions manage the volatility of such claims. Annual premiums are assessed by the pool based on salary dollars and claims history. From this pool, all workers' compensation claims are paid to the state Workers' Compensation Fund.

| The following table presents changes in the balances of workers' compensation claims liability during the fiscal | |
|--|--|
| years ended June 30, 2011 and 2010. | |

| (In Thousands) | | | | | | | |
|---------------------------|----|-----------|----|-----------|----|------------|-------------|
| | | | | | | Payments | |
| | | Beginning | | Net | | & Other | Ending |
| | | Liability | | Additions | | Reductions | Liability |
| Fiscal Year Ended 6/30/11 | \$ | 793 | \$ | 948 | \$ | 460 | \$ 1,281 |
| Fiscal Year Ended 6/30/10 | | 976 | | 367 | | 550 | 793 |

18. COMPONENT UNITS

In accordance with Governmental Accounting Standards Board (GASB) Statement No. 39, Determining Whether Certain Organizations Are Component Units, the following foundation affiliated with Minnesota State University, Mankato is a legally separate, tax exempt entity and reported as a component unit.

The Minnesota State University, Mankato Foundation, Inc. is a separate legal entity formed for the purpose of obtaining and disbursing funds for the sole benefit of the University. The University does not appoint any members of the board and the resources held by the Foundation can only be used by, or for, the benefit of the University. The Foundation's relationship with the institution is such that exclusion of the Foundation's financial statements would cause the University financial statements to be misleading or incomplete.

The Foundation is considered a component unit of the University and their statements are discretely presented in the University's financial statements.

The Foundation's financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles as prescribed by the FASB ASC 958-205, Presentation of Financial Statements.

Net assets, which are classified on the existence or absence of donor imposed restrictions, are classified and reported according to the following classes:

- Unrestricted: Net assets that are not subject to donor imposed stipulations.
- Temporarily Restricted: Net assets subject to donor imposed restrictions as to how the assets are to be used.
- Permanently Restricted: Net assets subject to donor imposed stipulations that they be maintained permanently by each foundation. Generally, the donors of these assets permit the foundation to use all or part of the income earned on any related investments for general or specific purposes.

The University has an agreement with the Minnesota State University, Mankato Foundation whereby the University has agreed to furnish services for the operation of the Foundation. The values of such services are estimated at \$1,404,418 and \$1,478,598, for fiscal years 2011 and 2010, respectively, and are included in the university's expenses.

During fiscal years 2011 and 2010, the foundation expended \$3,035,984 and \$3,400,280, respectively, for University educational program purposes. Approximately \$956,416 and \$1,120,166 of the total went to support student scholarships, talent grants, and other awards in fiscal years 2011 and 2010, respectively.

In addition to providing the University with supplemental funds for current operations, the Foundation's net assets increased by \$7,384,885 and \$5,988,805, for fiscal years 2011 and 2010, respectively.

An estimated \$754,567 and \$1,154,461, of revenues and expenditures in fiscal years 2011 and 2010, respectively, are included in both the Foundation's and the University's revenues and expenditures. This situation results from planned transfers of Foundation funds to the University, whereby actual subsequent purchases are made from University accounts.

Investments — The Foundation's investments are presented in accordance with FASB ASC 958-320, *Investments-Debt and Equity Securities*. Under ASC 958-320, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position.

| (In Thousands) | | | | | |
|----------------|--|--|--|--|--|
| 2011 | 2010 | | | | |
| \$ 23,737 | \$ 19,661 | | | | |
| 11,582 | 2,140 | | | | |
| 4,399 | 10,230 | | | | |
| 125 | 90 | | | | |
| 84 | 32 | | | | |
| 3 | 3 | | | | |
| 256 | 283 | | | | |
| \$ 40,186 | \$ 32,439 | | | | |
| | 2011 \$23,737 11,582 4,399 125 84 3 256 | | | | |

| Schedule of Investments at June | 30 |
|---------------------------------|----|
| (In Thousands) | |

Capital Assets—Summaries of the foundations' capital assets for fiscal years 2011 and 2010 are:

| (In Thousands) | t suite so | |
|---------------------------------------|------------|--------|
| Investments | 2011 | 2010 |
| Capital assets, not depreciated: | | |
| Land | \$ 1,004 | \$ 945 |
| Total capital assets, not depreciated | 1,004 | 945 |
| Capital assets, depreciated | | |
| Équipment | 246 | 246 |
| Total capital assets, depreciated | 246 | 246 |
| Total accumulated depreciation | (246) | (234) |
| Total capital assets depreciated, net | | 12 |
| Total capital assets, net | \$ 1,004 | \$ 957 |
| • | | |

Schedule of Capital Assets at June 30

Long Term Obligations — Minnesota State University, Mankato Foundation, Inc. has bonds payable for the Taylor Center of \$471,333.

Future scheduled debt payments are as follows:

| Year Ended June 30 | | | | | | | |
|--------------------|----|-----|--|--|--|--|--|
| (In Thousands) | | | | | | | |
| 2012 | \$ | 245 | | | | | |
| 2013 | | 226 | | | | | |
| Total | \$ | 471 | | | | | |
| | | | | | | | |

Endowment Funds— The Foundation's endowment includes both donor-restricted funds and funds designated by the Foundation Board of Trustees to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Changes in endowment net assets as of June 30, 2011 are as follows:

Schedule of Endowment Net Assets As of June 30, 2011

(In Thousands)

| (In | 1 no | usands) | | | |
|---------------------------------------|------|--------------|----|-------------|--------------|
| | | | | | Total Net |
| | | | | Permanently | Endowment |
| | ۱ | Unrestricted | | Restricted | Assets |
| Net Assets, Beginning of Year | \$ | 415 | \$ | 30,773 | \$ 31,188 |
| Change in value of trusts | | | | 45 | 45 |
| Contributions | | 20 | | 764 | 784 |
| Amounts appropriated for expenditures | | (27) | | 264 | 237 |
| Other transfers | | 1 | | | 1 |
| Net Assets, End of Year | \$ | 409 | - | 31,846 | 32,255 |
| | | | | | |

Changes in endowment net assets as of June 30, 2010 are as follows:

Schedule of Endowment Net Assets As of June 30, 2010 (In Thousands)

| / | | | | |
|--------------|---------------------------|------------------------------|---|--|
| | | | | Total Net |
| | | Permanently | | Endowment |
| Unrestricted | | Restricted | | Assets |
| \$ 457 | \$ | 28,374 | \$ | 28,831 |
| | | (16) | | (16) |
| 26 | | 2,544 | | 2,570 |
| (71) | | (129) | | (200) |
| 3 | | | | 3 |
| \$ 415 | \$ | 30,773 | \$ | 31,188 |
| \$ | \$ 457 26 (71) 3 | \$ 457 \$ 26 (71) 3 | Unrestricted Restricted \$ 457 \$ 28,374 - (16) 26 2,544 (71) (129) 3 - | $\begin{array}{c ccccc} & & & & & \\ \hline & & & \\ \$ & 457 & \$ & & & \\ \hline & & & & \\ & - & & & \\ & & & & \\ & & & &$ |

This page intentionally left blank

REQUIRED SUPPLEMENTARY INFORMATION SECTION

This page intentionally left blank.

MINNESOTA STATE UNIVERSITY, MANKATO SCHEDULE OF FUNDING PROGRESS FOR NET OTHER POSTEMPLOYMENT BENEFITS

| Schedule of Funding Progress | | | | | | | | |
|------------------------------|-----------|-----------|-------------------|--------|-----------|-----------------|--|--|
| (In Thousands) | | | | | | | | |
| Actuarial | Actuarial | Actuarial | Unfunded | | | UAAL as a | | |
| Valuation | Value of | Accrued | Actuarial Accrued | Funded | Covered | Percentage of | | |
| Date | Assets | Liability | Liability | Ratio | Payroll | Covered Payroll | | |
| | (a) | (b) | (b - a) | (a/b) | (c) | ((b - a)/c) | | |
| July 1, 2006 | — | \$ 8,008 | \$ 8,008 | 0.00% | \$ 91,738 | 8.73% | | |
| July 1, 2008 | — | 9,405 | 9,405 | 0.00 | 91,822 | 10.24 | | |
| July 1, 2010 | | 9,869 | 9,869 | 0.00 | 101,968 | 9.68 | | |

This page intentionally left blank

SUPPLEMENTARY SECTION

KDV

Expert advice. When you need it.[™]

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Trustees Minnesota State University, Mankato Minnesota State Colleges and Universities St. Paul, Minnesota

We have audited the financial statements of Minnesota State University, Mankato, a campus of Minnesota State Colleges and Universities, as of and for the year ended June 30, 2011, and have issued our report thereon dated October 28, 2011. We did not audit the financial statements of Minnesota State University, Mankato Foundation Inc., a component unit of the University. These statements were audited by other auditors for the year ended June 30, 2011. We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. The financial statements of Minnesota State University, Mankato Foundation Inc. were not audited in accordance with *Government Auditing Standards*.

INTERNAL CONTROL OVER FINANCIAL REPORTING

In planning and performing our audit, we considered the University's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the University's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the financial statements will not be prevented or detected and corrected on a timely basis.

KDV

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in the internal control that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

COMPLIANCE AND OTHER MATTERS

As part of obtaining reasonable assurance about whether the University's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information of the audit committee, management, the Board of Trustees and state regulatory agencies and is not intended to be and should not be used by anyone other than those specified parties.

Ken, DeWenter, Viere, USL

KERN, DEWENTER, VIERE, LTD. Bloomington, Minnesota October 28, 2011

This page intentionally left blank